China's Evolving Engagement with the Trading System

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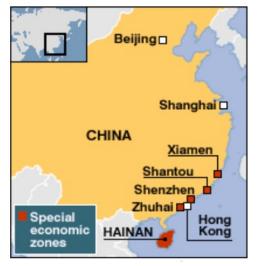
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OVERVIEW

- China as the world's trading giant
- Deep integration → global ramifications:
 - Global current account imbalances
 - Political polarization in the US ("China shock" literature)
 - US-China trade and technology war
 - Deadlock at the WTO
 - Weaponization of trading relationships
- Yet China's engagement with global trade ≠ linear export expansion
- Long standing tension: globalization vs reducing external vulnerability
- "Dual Circulation" strategy: formalization of hybrid growth strategies
 - What's new: securitization of economic relations

Years	Event	Growth Strategy
1978-1989	Reform and opening	
1990s	Coastal development strategy	
1997-8	Asian financial crisis	
2001	WTO entry	
2008-9	Global financial crisis	
2013	Belt and Road initiative	
2018	US-China trade & technology war	
2020	Covid-19 pandemic	

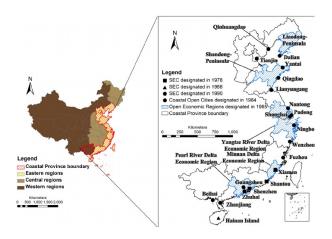
Years	Event	Growth Strategy
1978-1989	Reform and opening	Largely ruralSpecial economic zones



Source: bbc.co.uk

- Cautious, experimental approach to growth
- Explosive growth centered in rural reforms
 - Household responsibility system
 - Township & village enterprises
- Circumscribed experiments with trade liberalization
 - Special economic zones
 - Command economy outside the zones

Years	Event	Growth Strategy
1978-1989	Reform and opening	Largely ruralSpecial economic zones
1990s	Coastal development strategy	Export-led along the coastInsulated interior

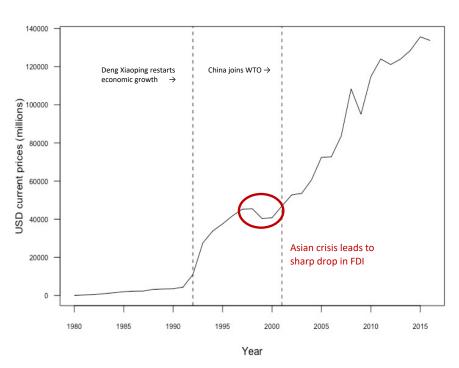


- Free trade zones extended along the coast
- Bifurcated trading regime
- Coastal zones: foreign firms
- Interior: Planned regime dominated by state-owned firms
- Negligible role of domestic private sector

Source: Liu et al (2013)

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Asian Financial Crisis (1997-8)



FDI inflows into China, 1980-2016

Source: UNCTAD

- Crisis triggers fall in FDI and exports
- Heightened policy concerns over external dependence
- Increased reliance on land development and state-led spending
- Infrastructure spending triples from 1997-2002
- Urbanization made a national priority in 2001 10th Five Year Plan

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2001	WTO entry	• Export-led

DISAGGREGATING CHINA, INC.

STATE STRATEGIES IN THE LIBERAL ECONOMIC ORDER

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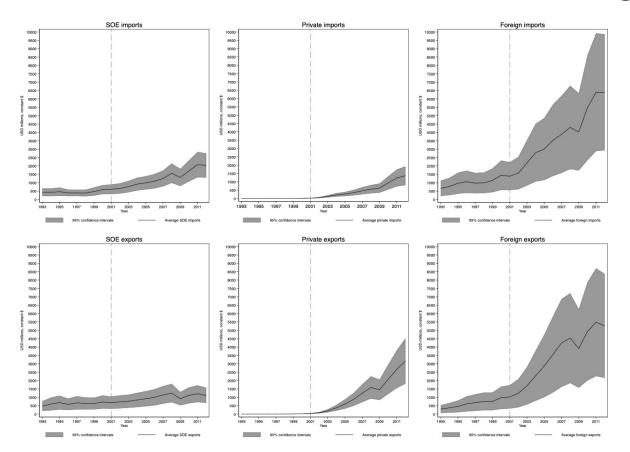
- Critical turning point for global trading system & for China
- Protracted, 15-year process
- Achieved over fierce resistance in the bureaucracy
 - Fears over import threats to strategic industries
 - Fears over external scrutiny + curbs on domestic policy
- Abolition of dual trading regime
- From shallow to deep integration
 - Extensive legal and institutional reform commitments

DISAGGREGATING CHINA, INC.

STATE STRATEGIES
IN THE LIBERAL
ECONOMIC
ORDER

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- Legislative overhaul by central government
- Strengthening of technocratic, market-enhancing agencies
- But contradictory strategies adopted by subnational governments
- As WTO reform momentum slowed:
 - Backlash from industrial policy agencies
 - Under a weaker Chinese leadership
 - Rise of Chinese "state capitalism"

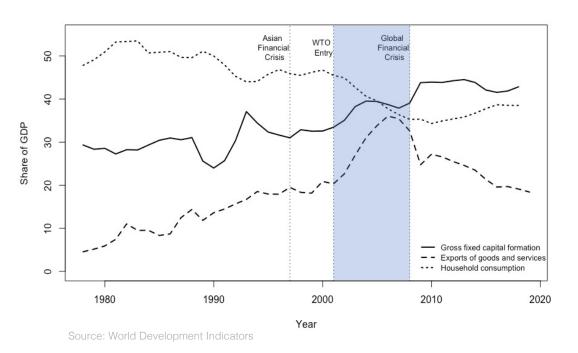


Major beneficiaries:

- Domestic private firms
- Foreign firms

Imports to and Exports from China, by firm-type (1993-2012)

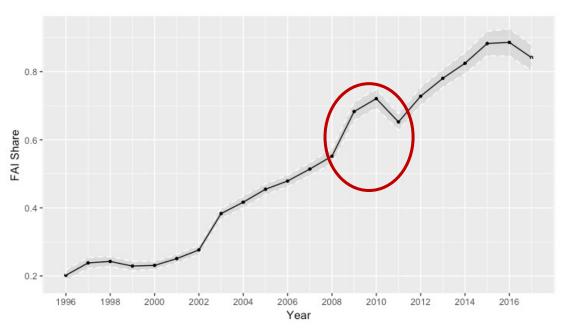
Source: Tan and Conran 2022



- Major shift in economic structure
- Surge in exports share of GDP
- Decline in consumption share
- World's largest exporter
- Global current account imbalances

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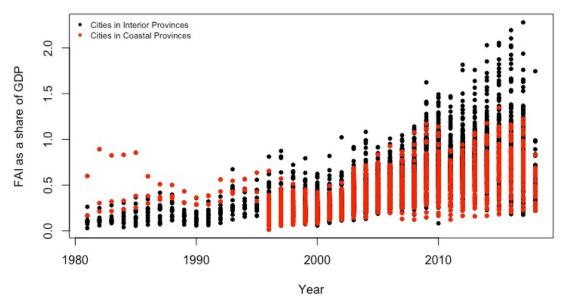
2008-9 Global Financial Crisis



 4 trillion RMB stimulus, channeled through state-owned banks and enterprises

Average Prefecture Fixed Asset Investment as share of GDP, 1996-2017

2008-9 Global Financial Crisis



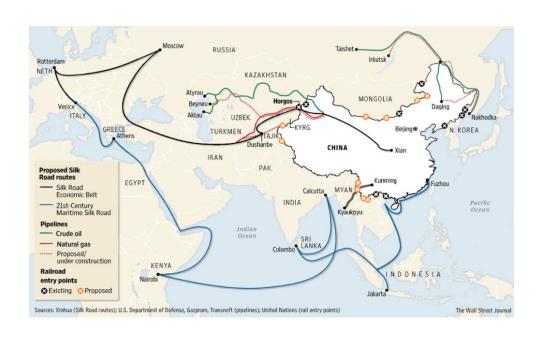
Fixed Asset Investment as share of GDP in Chinese prefectures, 1996-2017

Source: CEIC Data

- Major focus on construction in China's interior provinces
- Shifts in elite thinking about growth strategy
- Rebalancing a more urgent priority
- 2008 3rd Plenum emphasizes land development, urbanization
- Growth in local government debt
- Problems of excess capacity

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Belt and Road Initiative



- Multiple domestic & geopolitical drivers
- Exporting of domestic excess capacity
- Major beneficiaries: SOEs, western provinces
- Continued attempts at rebalancing (2015 Supply-side Structural Reform)

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US-China Trade and Technology War



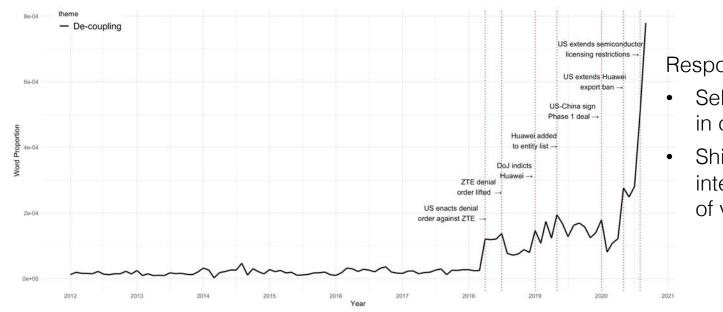
Response 1: Defend

Retaliatory tariffs

Response 2: Diversify

- RCEP
- China-Mauritius FTA
- China-Cambodia FTA
- (CPTPP)

US-China Trade and Technology War



Response 3: "De-couple"

- Self-reliance, resilience in critical technology
 - Shift in elite thinking: integration as a source of vulnerability

Prevalence of phrases related to decoupling in Chinese S&T media articles (on-going work with Dallas, Farrell & Newman)

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2020	Covid-19 pandemic	Dual circulation

China's "Dual Circulation" Strategy

- Reduce reliance on external economy (first circulation)
 - Not the same as de-coupling
- Increase reliance on domestic market (second circulation)
 - Consumption, "new" infrastructure
- In many ways, a doctrinal formalization of long-standing trends/concerns
 - Tension between gains from globalization and vulnerability to external shocks
 - Easier said than done (clashing domestic interests)

China's "Dual Circulation" Strategy

- What's new?
- Securitization of economic policy
- Xi Jinping's speech on the 14th Five Year Plan (2021)
 - "security" mentioned 17 times (compared to 5 times for the 13th Plan)
 - "security is a prerequisite for development, and development is a guarantee of security"
 - National strength needed in "preventing and resolving various types of risks and hazards, and actively responding to the challenge of shocks brought about by shifts in the external environment."

China's "Dual Circulation" Strategy

Implications

- Continued supporter of globalization, BUT
 - External environment as source of risk
- Continued weaponization of trade relations
- Impact on WTO negotiations, e.g.
 - Domestic policy space
 - E-commerce

Conclusion

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- Despite status as #1 exporting nation, engagement with trading system far from linear
- Shifts over time in outward vs inward economic reliance
- Internal tensions in "dual circulation" strategy
- Each type of growth supported by strong domestic groups with vested interests
- Tensions between continued globalization and securitization

Thank you

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