# Treaties as Data: Leveraging Technology to Support Trade Negotiators

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## **Three Premises**

- 1. Law is a form of data
- → "treaty texts as data"
- Data science is a natural complement to traditional legal analysis, but requires different tools
- > processing rather than reading scales analysis
- 3. Technology does not have to be sophisticated to be useful
- > less AI-hype and more knowledge management

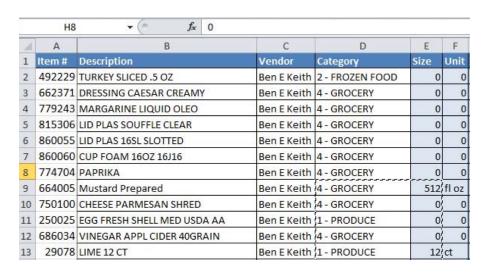
## **Three Premises**

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#### What is data?

#### **Traditional Data**

#### "Structured data"



#### **New Data**

#### "Unstructured data"

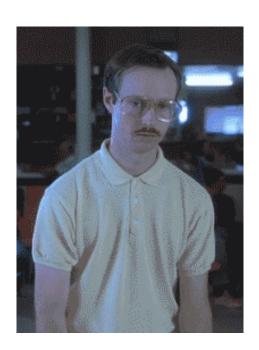




# **Legal Data**

#### Significant opportunity

- Legal data is everywhere
  - Treaties, MOUs
  - Legal decisions
  - Minutes
  - News items
  - Non-text data
- Government has lots of it



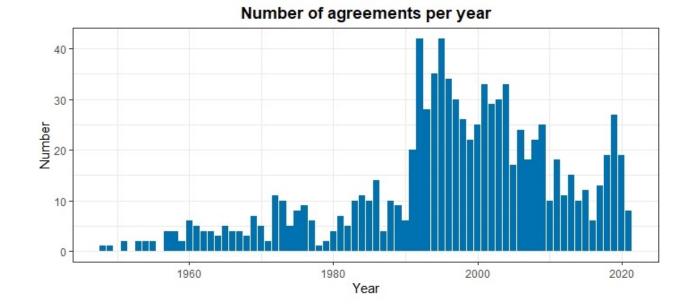
# **Legal Data**

#### Significant challenges

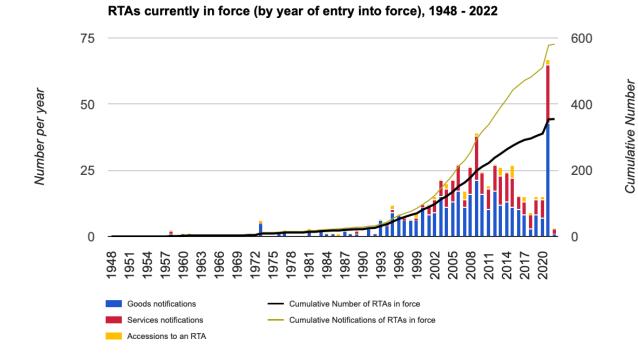
- Texts not in machinereadable format
- Need to be laborious collected (and digitized)
- Missing data
- Unclear benchmarks



Trade
Agreements
based on the
DESTA
Research Data



Trade
Agreements
based on WTO
Data

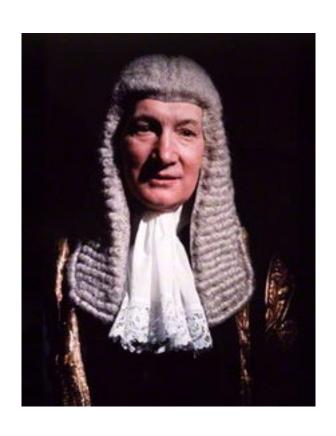


## **Three Premises**

- 1. Law is a form of data
- → "treaty texts as data"

- 2. Data science is a natural complement to traditional legal analysis, but requires different tools
- > processing rather than reading scales analysis

# **Complementary Tools**



"To succeed in the profession of the law, you must seek to cultivate command of language. Words are the lawyer's tools of trade.

... When I was young, I did not think much in words. At Oxford, I studied **Mathematics**. No need for words there. The tools I used then were **numbers, letters and symbols**. Lifeless things without meaning or sound – the **necessary tools** of the scientist but not of the lawyer."

Lord Denning, "The Discipline of Law", 1979

# **Complementary Tools**



**Traditional Legal Techniques** 

Reading

**Small Scale** 

Interpretation



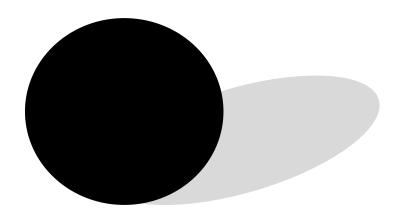
**Legal Data Science** 

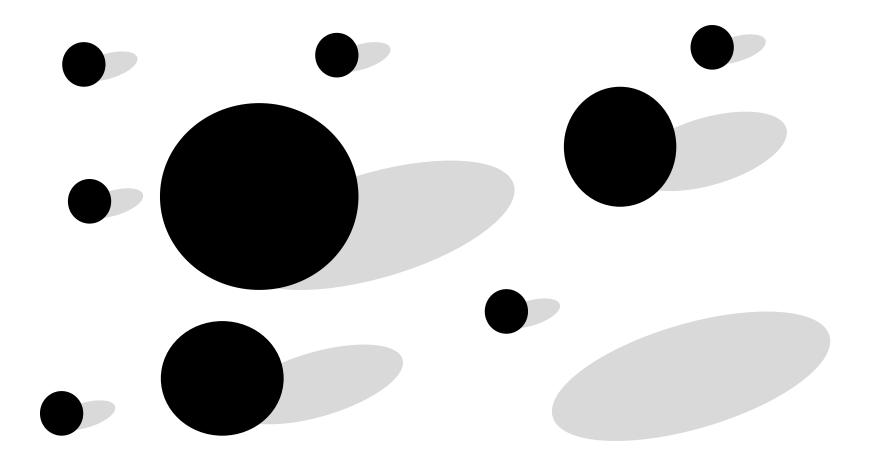
Processing

Large Scale

Computation

**Rendering Policy Analysis Scalable** 





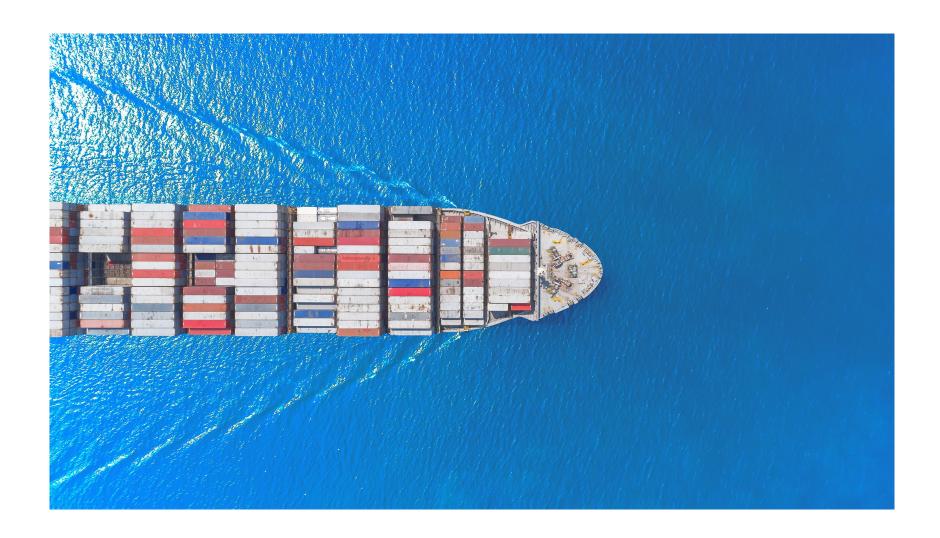
## **Three Premises**

- 1. Law is a form of data
- → "treaty texts as data"
- Data science is a natural complement to traditional legal analysis, but requires different tools
- > processing and visualizing rather than just reading
- 3. Technology does not have to be sophisticated to be useful
- > less AI-hype and more knowledge management

# Technology as Knowledge Management & Analysis Tool

#### **Technology solves old problems**

- Retain expertise and experience
- Replace labor-intensive tasks
- Ensure efficiency by creating analysis pipelines for recurring questions
- Level-the-playing field by providing equal access to insights



# **Trade Agreement Lifecycle**



## **Trade Agreement Lifecycle**



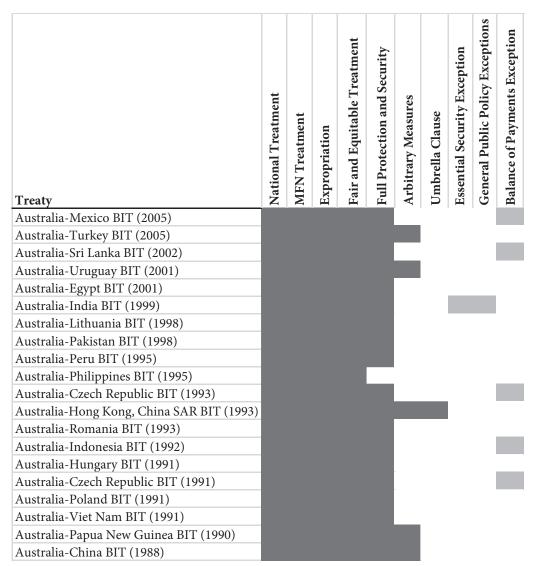
# **Preparing Negotiations**

**Economic and Political Determinants** 

#### **Normative Determinants**

- Outdatedness of existing rules
- Overlap with existing treaties
- Exposure to litigation risk

# Identify targets for re(negotiation)



- Litigation Risk -

Alschner, Wolfgang. Investment
Arbitration and State-Driven Reform:
New Treaties, Old Outcomes. Oxford,
New York: Oxford University Press,
2022.

## **Trade Agreement Lifecycle**



# **Implementation**

Compliance

Uptake of agreement benefits

Litigation intensity

## **Trade Agreement Lifecycle**



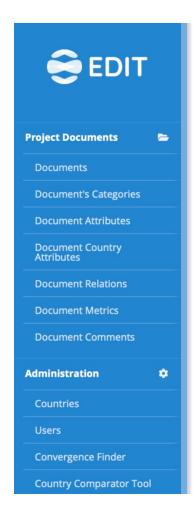
# **Data-Driven Negotiations**

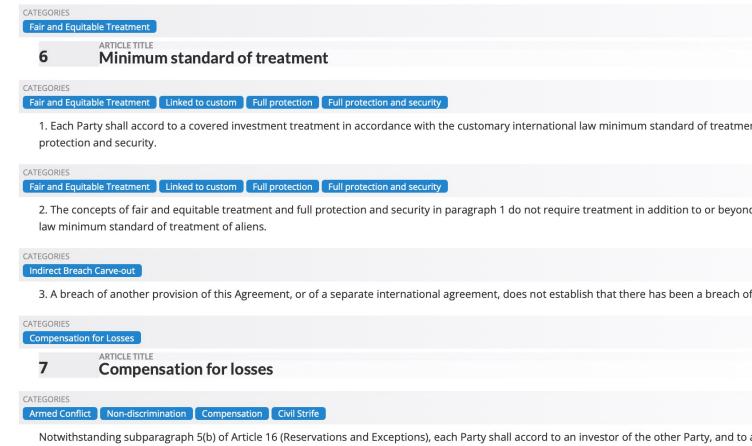
- 1. Reviewing global treatymaking trends
  - best practices
  - practices falling into disuse
- 2. Analysing treaty networks of partners
  - Consistency of past practice/ willingness to compromise
  - Evolving national practices
- 3. Comparing partner countries' treaties and treaty networks with Canadian practice
  - Identify low-hanging fruit and contentious issues
  - Contrasting different formulations

# EDIT (edit.wti.org)

edit 😂	Search text in treaties Q Search •	
Investment Treaties		
FILTER BY PARTIES ①		How to cite
•	Welcome to EDIT	Alschner, Wolfgang, Elsig, Manfred and Polanco, Rodrigo (2021), "Introducing the
Or OAnd Within	Electronic Database of Investment Treaties	Electronic Database of Investment Treaties (EDIT): The Genesis of a New Database and Its Use", World Trade Review, Vol. 20 (1), pp. 73-
FILTER BY COUNTRY GROUPINGS 1		94, DOI:
•	3.876	https://doi.org/10.1017/S147474562000035X Published online by Cambridge University
On Only  Only	TREATIES IN THE DATABASE TREATIES IN FORCE IN THE DATABASE	Press: 13 August 2020.  Link to publications
FILTER BY REGIONS ®	What is EDIT?	
•	The Electronic Database of Investment Treaties (EDIT) is a new comprehensive full text database of international investment agreements (IIAs). Its goal is to facilitate informed public discourse, evidence-based reform, and academic study of the	Investment Treaty Analytics Dashboards
Or Only Within	international investment regime by providing unprecedented access to the most extensive set of IIA texts to date.	Convergence Finder
FILTER BY COUNTRY CATEGORIES (	As a fully machine-readable database, EDIT allows for efficient search through all	Canada (34/294): 12.0%
	IIAs, including through pre-defined content categories. All texts have been standardized and are now available in one single language (English) and format	Spain (28/294): 10.0%
Or Only Within	(XML). In addition, EDIT embraces a Wiki model whereby users can correct and help improve the data.	
FILTER BY CATEGORIES (1)	Read more	Convergence (232/234):
Category tree      Categories combo	~	Detect commonalities and differences in the treaty practice of selected states.
Preamble	world trade institute Snis	Link to Convergence Finder
<ul><li>Scope</li><li>Promotion and Admission</li></ul>	uOttawa	0 • 0 0 0 0

# EDIT (edit.wti.org)





respect to measures it adopts or maintains relating to compensation for losses incurred by investments in its territory as a result of armed confl

# EDIT (edit.wti.org)

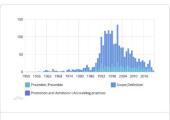


**EDIT - a Electronic Database of Investment Treaties** 

Try a new search Q

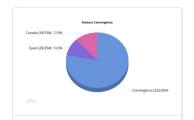
#### **Investment Treaty Analytics Dashboards**

EDIT provides a selection of dashboards that allow users to investigate the content of investment treaties in novel ways. The dashboards help track trends in investment treaty-making, compare country practices and identify areas of convergence and divergence. Together these dashboards form an analytics toolkit to support investment treaty negotiation, the reform of the investment regime, and research and analysis on past and current treaty practice.



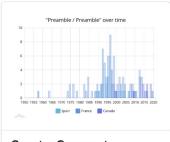
#### Clause Tracker

Explore the evolution of treaty provisions to spot trends over time.



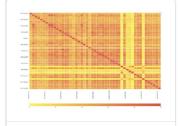
#### **Convergence Finder**

Detect commonalities and differences in the treaty practice of selected states.



#### **Country Comparator**

Compare the treaty practice of multiple states on specific provisions.



#### **Country Heatmap**

Assess the consistency of treaty networks.





#### Text Comparator

Compare the language of individual treaty provisions.

## Questions

- 1. How to convince a partner country to include sustainable development references in the treaty preamble?
- 2. What is likely to be a contentious procedural issue if Canada and Turkey were to negotiate a FIPA with ISDS?
- 3. What are key differences in the 'Environmental Measures' clauses of NAFTA (Art. 1114) and the Guatemala Trinidad BIT (Art. 16)?

#### Merci

Get in touch:

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Learning Resources: www.datascienceforlawyers.org

Treaty Analytics:

EDIT Database (edit.wti.org)

Mapping Treaties (mappinginvestmenttreaties.com)