For 177 years, Queen’s has been guided by a commitment to excellence and the unwavering support of its community. In 1868, Principal William Snodgrass launched the first capital campaign for Queen’s at a time when he could hardly have imagined how philanthropy would shape and — more than once — save the university.

One hundred and fifty years later, our work in Advancement is to move people to extraordinary levels of support for Queen’s. Together with alumni, colleagues, students, and friends, we foster lifelong relationships to inspire unparalleled support. We work to inspire volunteerism and philanthropy throughout the lives of our alumni. We continue to focus on presenting the University’s highest priorities to individual and organizational benefactors. And we remain committed to advancing priority areas of the Principal’s Strategic Framework: Student Learning Experience, Research Prominence, Financial Sustainability, and Internationalization.

Our Mission
It is great to be back!

When I arrived on campus as a first-year student in 1990, I would never have imagined that I would return as Vice-Principal (Advancement).

But in a very real way, it is not the least bit surprising that I now find myself back at Queen’s. As advancement professionals know, the seeds we plant today often become the successes we celebrate tomorrow.

The seeds of my return were planted when I got my first taste of the legendary Queen’s spirit as a student. They were nurtured when I worked for the Office of Advancement as a student telefundraising caller, and nurtured further over the past two decades as I developed a passion for the fulfilling — and often exhilarating — work of advancement. It is an extraordinary privilege to work in advancement. And so, I suppose this is the logical next step in my story.

The true success of advancement is measured in lifelong relationships, in growth that flourishes over time, and in the impact of our efforts to advance shared priorities. The successes we celebrated in 2017-18 were the products of work that began years — and even decades! — ago. And many of the successes we will celebrate in the future will be the products of work that took place in 2017-18.

When I read the stories in this report, I am inspired by the successes I am even more excited by the seeds that have been planted for the future. Our priority in the years to come will be to ensure that we nurture those seeds so that we can harness the incredible energy of our alumni, benefactors, and volunteers to create more opportunities for our students, our researchers, and our university to have even greater impact in the future.

KAREN BERTRAND, Artsci’94
Vice-Principal (Advancement)
Coming Home: The Virtual Edition

It’s not unusual for alumni to come home to Queen’s from halfway around the planet. But this year one alumnus joined us from 408 kilometres above it. It was a virtual visit more than a decade in the making.

Although Andrew Feustel, PhD’95, LLD’16, graduated in 1995, he had fallen off of the proverbial radar as his career took him to Houston and eventually to NASA’s Johnson Space Center. It wasn’t until 2008 that students in the Queen’s Student Alumni Association learned of the alumnus-astronaut and marshaled the resources of the Queen’s Alumni Network to track him down. Dr. Feustel, it turned out, remembered his time at Queen’s fondly and was only too happy to return to campus whenever his schedule permitted. When he went into space for the third time in his career, he was eager to share the experience with his alma mater.

On April 6, 2018, Dr. Feustel paid a virtual visit to the Queen’s community via a live video broadcast from the International Space Station. For about 20 minutes, he took questions from students, researchers, alumni, and friends at a viewing party in Grant Hall, shared stories of his life aboard the space station, and explained some of the challenges of conducting research in zero gravity.

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Coming Home

Replicating a Record
(….almost)

A near-record crowd of Queen’s alumni returned to campus to remember, relive, reconnect, and reinforce the ties that bind them to their alma mater. Homecoming 2017 nearly replicated the previous year’s record of 3,345 alumni attendees, drawing 3,302 visitors from 24 countries. The Faculty of Law marked its 60th anniversary with a homecoming celebration of its own in September, welcoming an additional 300 alumni back home.

Leading the Way to New Homecoming Traditions

Queen’s University is working closely with our partners in the Kingston community to address issues of alcohol use and misuse and large-scale street parties that occur during Homecoming Weekend. Queen’s is not alone in this challenge, and many of our peer institutions face similar issues. We are committed to contributing to a unified approach to address these problems, and are partnering with staff, alumni volunteers, student leaders, and University Relations to ensure that Queen’s Homecoming remains a cherished tradition for our alumni.

Leading the Way to New Homecoming Traditions

Big Plans for a Small Class

When volunteer Charlotte Blinston, Com’12, began planning for her 5th reunion, she realized she was faced with an opportunity. “Computer science isn’t like engineering where there are so many traditions and so much history,” she says. So, in celebration of her first Homecoming, Ms. Blinston made big plans to give back. She decided early on that in addition to planning activities for Homecoming Weekend, philanthropy was going to be part of her reunion plans. “It was a five-year reunion and many of us are still trying to break into our careers and pay off student debt, so for us higher amounts were out of reach,” says Ms. Blinston. “We aren’t a big class, but every gift helps.”

Instead of establishing their own fund, Ms. Blinston and another class opted to support two existing student awards – the Kirk and Sanders Robinson Scholarship, awarded on the basis of academic excellence to students entering their first year in the School of Computing, and the Anne Bodnarchuk Memorial Award, established in memory of Anne Bodnarchuk, BA’57, LL.D’84, Air Canada’s first female Vice-President, which is awarded on the basis of need and academic merit to an upper-year student in the School of Computing.

Homecoming by the Numbers

<table>
<thead>
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<tr>
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<tr>
<td>TOTAL CLASS GIVING INITIATIVES*</td>
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</tbody>
</table>

*This does not show the full life cycle of class campaigns, but instead highlights the 18 months of philanthropic activity leading up to Homecoming Weekend.
Recognizing Our Volunteers

Each year, members of the Queen’s University Alumni Association gather in Kingston at the Alumni Awards Gala to celebrate the outstanding achievements of Queen’s alumni.

2017 Queen’s University Alumni Association Award Recipients:

Alumni Achievement Award
Marlene Brant Castellano, Arts’55, LLD’91

Alumni Humanitarian Award
Eric Windeler, Com’82, LLD’15

Alumni Award for Excellence in Teaching
John Allingham, Department of Biomedical Studies

Alumni Mentorship Award
Kanohhsyone Janice Hill, Ed’99

One to Watch Award
Elamin Abdelmahmoud, Arts’11

2017 Queen’s Student Alumni Association Volunteer of Distinction Award
Alyssa McLeod, Arts’18

2017 Queen’s University Alumni Association President:
Sue Bates, Arts’91

Alumni Service Award
Sue Bates, Arts’91

Mantha Lampman Branch Volunteer Award
Edmond Chan, Arts’97, (Hong Kong Branch)

Outstanding Student Award
Jasmit Kaur De Saffel, Arts’17

Rising Star Volunteer Award
Julia Reid, Arts’08, (New York City Branch)

Initiative of the Year
Paralympian Stefanie Reid, Arts’06, at Canada House (London, UK Branch) (accepted by Naaznin Adatia Hirst, Arts’02)

Alumni Achievement Award
Alumni Humanitarian Award
Alumni Award for Excellence in Teaching
Alumni Mentorship Award
One to Watch Award
Queen’s Student Alumni Association Volunteer of Distinction Award

2017 Queen’s University Alumni Association President:
Sue Bates, Arts’91

After two spirited, event-filled years, Sue Bates, Arts’91, completed her term as president of the Queen’s University Alumni Association. A second-generation alumnus who, according to everyone who knows her, "bleeds tricolour," Ms. Bates spent her presidential term connecting with alumni, spreading the Queen’s spirit, and celebrating the University’s historic 175th anniversary.

Taking up the torch from Ms. Bates is another legendary Queen’s supporter, Jeremy Mosher, Arts’08, a former Calgary Branch president who now lives in Hamilton. Mr. Mosher says he intends to spend his term shoring up connections between volunteer leaders to strengthen the alumni community world-wide.

We are also proud to welcome Claire Duffy, Arts’81, who will succeed Max Garcia, Com’17, as President of the Queen’s Student Alumni Association.

Passing the Torch

Inspiring Volunteer Contributions

2017 QUA award recipients
Making History in Hong Kong

How do you mark the end of a historic year-long anniversary celebration?

If you’re Queen’s University, you do it with an event of equally historic proportions.

In May 2017, for the first time ever, Queen’s conferred an honorary degree outside of Canada. This history-making moment took place at a convocation-style ceremony for Queen’s alumni in Hong Kong. While Queen’s had given out approximately 1,400 honorary degrees to date, Justice Kin Kee Pang, Arts’70, an accomplished international jurist and long-time Queen’s supporter, was the first to receive his honorary degree on foreign soil.

Justice Pang’s honorary degree was part of the Hong Kong event that marked the end of Queen’s 175th anniversary celebrations. Principal Daniel Woolf, Arts’80; Chancellor Jim Leech, MAA’73, LLD’16; Rector Cam Yang, Arts’77; Vice-Principal Tammars, L2’75; and Professor Emeritus Dr. Arthur R. (Don) LLD’16, were all part of the delegation whose mission was to bring the Queen’s campus and the magic of convocation to our Hong Kong alumni.

The sold-out event and the full slate of events that preceded it would not have been possible without the enthusiasm of our alumni community in Hong Kong and the co-operation of our campus partners, including the Office of the Principal, the University Registrar, Undergraduate Admission and Recruitment, and University Relations.

Justice Kin Kee Pang (centre) celebrates his honorary degree.
Two of Queen's newest deans spent time on the road this year, sharing stories of innovation and research success with alumni across Canada, in the U.S., and the Pacific Rim.

Kevin Deluzio, Sc’88, MSc’90, PhD’98, of the Faculty of Engineering and Applied Science and Barbara Crow of the Faculty of Arts and Science were among the senior leaders and research luminaries who took the time to meet with Queen’s alumni around the world.

Branching Out

Alumni Help Bring Queen’s Student Ideas to the World

Let’s say you have a new business. It’s successful beyond your wildest dreams in North America, but now it’s time to take it to market. Who do you call for help?

This year the Dunin-Deshpande Queen’s Innovation Centre Global Network launched new nodes in Hong Kong and Shanghai, making success in the Asian market an achievable dream for student-entrepreneurs from a range of disciplines.

The Global Network was the brainstorm of Executive Director Greg Bavington, Sc’85, who saw it as an opportunity for alumni to impact the lives of current students and recent graduates. “Queen’s is fortunate that we have such a big, engaged alumni community,” he says. “We have so many alumni who are looking for a way to give back, and it just made sense to leverage our connections on behalf of our students.”

The two new nodes bring the network to six, joining existing nodes in New York, Los Angeles, San Francisco, and London. New nodes are slated to open in Beijing in Fall 2018 and Berlin in 2019.

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The answer is easier than you might think — if you happen to be a Queen’s student-entrepreneur.

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After two years of construction, Queen’s brand new home for engineering, innovation, and wellness will soon welcome its first students.

Named in recognition of a generous lead gift and made possible through the support of alumni, government, and more than $1 million from annual donors, Mitchell Hall will include classroom and lab space for the Faculty of Engineering and Applied Science, designated innovation space for students from all academic disciplines, enhanced athletic facilities, expanded space for Faith and Spiritual Life, and a centralized home for student health and wellness services.

Mitchell Hall will be open to students in the 2018-19 school year.
The Perfect Fit

“As you advance your career, you’re always looking back on what is meaningful,” says Dennis Sharp, Sc’60. "For me, Queens became more and more meaningful as time went on."

Mr. Sharp knew he wanted to make a significant gift, but since any funds he donated would come from his family foundation, he wanted to ensure his gift reflected not just his interests, but the interests of his entire family — especially his wife. Hélène Côté Sharp spent a decade working with troubled youth and developed a passion for wellness. Mr. Sharp shares her passion, and realizes that his years at Queen’s epitomized a wellness experience. “I had close friends on the football team and among my classmates,” he says. “But so much has changed. Being a student is more stressful than it used to be.”

When the couple learned that Queen’s was planning to dedicate prominent space in Mitchell Hall to student wellness, they decided to support it with a $5-million gift. In recognition of their generosity, the space will be known as the Côté Sharp Student Wellness Centre.

The Côté Sharp Family and Vice-Principal Tom Harris at the gift announcement in April 2018.
Two familiar names appear once again on the donor rolls this year.

Alfred Bader, Sc'45, Arts'46, MSc'47, LLD'86, and Isabel Bader, LLD'07, added to their philanthropic legacy at Queen’s with a gift of $1,000,040. The donation continued the couple’s tradition of supporting the arts at Queen’s.

The gift will fund four initiatives:

1. Purchasing a suite of advanced equipment for the Master of Art Conservation program
2. Creating a major touring exhibition for The Bader Collection at The Agnes Etherington Art Centre, enhancing the Collection’s digital presence and establishing the Alfred & Isabel Bader Lecture in European Art
3. Supporting the first year of the Queen’s Indigenous Arts Festival, a collaboration between The Agnes and the Isabel Bader Centre for the Performing Arts
4. Establishing a series of recitals and lecture recitals for the Musicians in Residence at the Bader International Study Centre at Herstmonceux Castle.

These gifts are from the Isabel & Alfred Bader Fund, a Bader Philanthropy. Bader Philanthropies is a Milwaukee-based philanthropic organization dedicated to supporting causes important to the Bader family, including Queen’s. The Fund seeks to strengthen Milwaukee and the world by helping individuals realize their fullest human potential through the arts, faith, and individual opportunity.
Indigenous Investment

In the fall of 2017, Jim Leech, MBA’73, marked the end of his first term as the 14th Chancellor of Queen’s University by establishing a bursary for Indigenous students to align with the recommendations of the Queen’s University Truth and Reconciliation Commission Task Force report. The bursary will help ensure that Indigenous students, regardless of their financial circumstances, can fully participate in academic and extracurricular life at Queen’s.

In 2017-18, eight students benefited from the bursary for a total of $15,000.

Chancellor Leech’s predecessor, Chancellor Emeritus David Dodge, Arts’65, LLD’02, and his wife, Christiane, Arts’65, made their own gift in support of Indigenous initiatives. They created a fund to help the Agnes Etherington Art Centre discover the history behind its Indigenous art collection. Established in the spring of 2018, The Dodge Family Indigenous Art Collection Research Fund will enable the Agnes to access expertise from the communities where pieces in the collection originated. “This gift is especially exciting because it meets the demands of the moment,” says Agnes Director Jan Allen, MA’92. “We’re at a time where, in order to move ahead, we need informed knowledge from specific communities and there’s a cost associated with that. So this is really visionary.”

Bringing Culturally Relevant Support to Teachers in Training

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Indigenous students in the Faculty of Education now have access to culturally-relevant support thanks to the Faculty’s new Elder in Residence, a position funded entirely by donors.

Oriel MacLennan contributed to the Aboriginal Initiatives Fund to create the position in memory of her mother Edwina Diaper, MEd’82, a longtime Kingston teacher. Another longtime teacher, Deborah St. Amant (Bezhig Waabshke Ma’iingan Gewetigaabo), Ed’82, became the faculty’s first Elder in Residence in September. “This is an important role and a great step for the faculty,” she says. “I wish something like this had been available when I was a student here.”

Deborah St. Amant, Ed’82, became the Faculty of Education’s first Elder in Residence.
Support for Current & Future Queen’s Students

Gift Planning Year in Review

Confirmed Intentions | 2017-18
The total commitments made this past fiscal year in support of Queen’s through some form of deferred gift (bequest, gift of life insurance, registered retirement fund, trust, etc.)
This year 67 alumni and friends confirmed gift planning intentions.

$18,717,541

Tomorrow Fund | 2017-18
The cumulative value of the commitments to support Queen’s through deferred gifts.

$197,900,689
A New Way to Give to Queen’s

It used to be that Queen’s was able to offer donors a choice between making their gifts as expendable funds or endowed funds. In 2017, we introduced a third option, the spend-down fund.

Like an endowed gift, spend-down funds are invested in the Queen’s Endowment and earn extra income which extends the gift’s lifespan. Like an expendable gift, a spend-down fund is not designed to last forever. (It typically lasts between 10 and 20 years.)

Donors have embraced the spend-down option because it enables them to make an immediate and significant impact and to witness that impact in their lifetime.

The spend-down option is available for gifts of $100,000 or more.

Bringing Brilliant Minds to Queen’s

When Dr. Arthur B. McDonald, LLD’16, received his Nobel Prize, his mentor and fellow neutrino researcher, George Ewan, was on stage with him.

Now an emeritus professor in the Department of Physics, Engineering Physics and Astronomy, the 90-year-old Dr. Ewan has noticed a trend among his fellow scientists: Very few of them share Dr. McDonald’s gift for communication. “There are people working on exciting experiments who could give very good talks,” he says. “My dream is to have them give lectures at Queen’s, but in a way that people without PhDs can understand.”

Unfortunately that dream has been difficult to realize. “Our budget has been such that if a scientist didn’t live along Highway 401, we couldn’t afford to bring them here,” says Dr. Anthony Noble, Scientific Director of the Arthur B. McDonald Canadian Astroparticle Physics Research Institute.

The department’s budget received a boost when Dr. Ewan and his late wife, Maureen, donated $100,000 to Queen’s to create The George and Maureen Ewan Lecture Series. The gift, which uses the new spend-down option, gives the department access to $10,000 a year until the fund depletes. It will enable the department to bring in guest lecturers from around the world, including the co-recipient of the 2017 Nobel Prize in Physics, Dr. Barry Barish of Caltech, the inaugural Ewan Lecturer, who addressed a full house at The Isabel in March.
The Year in Giving

Our Donors

Donations this Fiscal Year

$38 million

Philanthropic Goal this Fiscal Year

$60 million

- 74% Alumni
- 16% Other Individuals
- 4% Parents / Past Parents
- 2.5% Corporations
- 1% Students
- 1% Foundations
- 1% Other Organizations

Comparison by Fiscal Year

FISCAL YEAR
TOTAL DONATED
06/07 $160M
07/08 $130M
08/09 $100M
09/10 $70M
10/11 $40M
11/12 $10M
12/13 $0M

Previous fiscal numbers have been updated to reflect adjustments or pledge loss. These totals represent the most current web data for each fiscal year as of July 2018.

Philanthropic Contributions

$38,265,736

Annual Donors

Queen’s is proud of its loyal annual donors, those who have given consecutively each year for as far back as our records go. Here are the updated totals at the end of fiscal year 2017-18.

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<thead>
<tr>
<th>Loyal Annual Donors</th>
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<tr>
<td>26-40 + years of giving consecutively</td>
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</table>

Donors to Individual Departments

- Athletics and Recreation: $906,438
- Faculty of Art and Science: $5,024,489
- Faculty of Education: $346,060
- Faculty of Engineering and Applied Science: $2,615,699
- Faculty of Health Sciences: $12,809,479
- Faculty of Law: $1,170,534
- Library and Archives: $1,392,835
- Smith School of Business: $2,853,830
- Queen’s Fund: $884,132
- University-wide priorities: $9,056,156
- University-wide Student Assistance: $1,144,316

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Annual Giving Totals
$7,598,616

Annual Giving at Queen's includes gifts of less than $25,000 from alumni, parents, faculty, staff, students, and friends. Gifts from annual donors represent more than 98% of the number of gifts received.

Comprehensive Totals by Giving Type

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<th>Type</th>
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Giving by Range

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Farewell, Tom

Tom Harris, Sc’75, Vice-Principal (Advancement), Professor of Chemical Engineering

Some people remember Tom from his days as an undergraduate in the Faculty of Applied Science. Others knew him from his time as Dean of Engineering and Applied Science. Still others knew him as a professor of Chemical Engineering or as Vice-Principal (Advancement), or, in some cases, all of the above.

Many of those who knew Tom might say he is not one to look back and revel in past accomplishments. Instead, he persists forward, bringing with him the relationships that have enabled a lifetime of accomplishments.

As Tom leaves the Office of Advancement and moves into the position of interim Provost and Vice-Principal (Academic), he will no doubt remain focused on the future, as he continues to contribute to Queen’s forward trajectory and future success.

On behalf of the Queen’s community, thank you!