Social Sustainable Procurement

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Strategic Procurement Services
What is social procurement?

Social procurement is a process whereby organizations meet their needs for goods or services while achieving value for money and generating benefits to the organization, the society and the economy, while minimizing damage to the environment.
Social Procurement

and it's good procurement too.
Queen’s Social Procurement Framework

- Supply Chain Diversity
- Social Procurement
- Sustainability
- AODA
- Truth & Reconciliation
Who are diverse suppliers?
A diverse supplier is a business that is at least 51 percent owned, managed and controlled by members of equity-seeking communities or a social purpose enterprise. Equity seeking communities include, but are not limited to, women, Indigenous peoples, racialized persons, persons with disabilities, newcomers and the LGBTQ+ community.

Example of a Queen’s current diverse supplier:
Kwik-Shred is a shredding service which employs individuals with intellectual disabilities, managed by Community Living Kingston
Strategic Procurement Services action items resulting from the Truth and Reconciliation Commission Task Force (TRCTF) were:

- increase the indigenous supplier base
- include legislative set asides in policy, procedures and documents

Yakwanastahentéha Aankenjigemi Extending the Rafters: Truth and Reconciliation Commission Task Force Final Report
SPS have built in rated criteria for all RFPs valued at > $100K

3.3.3 AODA (2 points)
As per Ontario Regulation 191/11 made under the Accessibility for Ontarians with Disabilities Act, 2005, Queen’s will incorporate accessibility criteria and features when procuring, goods, services and facilities, except where it is not practical to do so.

Each proponent should provide in its proposal:
(a) description of features promoting accessibility. Examples include but are not limited to: 1 point

- monitor screens with adjustable colours and contrast
- support materials, such as manuals, training or service calls, available in accessible formats at no additional charge
- accessible customer service, as required under the Customer Service Standard
- software containing accessible features allowing people with disabilities to use it

(b) proof of completion of accessible customer service training 1 point

The university offers an online training program available at: https://queensu.ca/equity/cst

If accessing Queen’s training, please scroll down the initial web page to see the sign in section. When signing in, Proponent should select the “Register as a guest” option (which will pre-populate the “Staff Number” field).

(c) if accessible options are not available, the proponent should provide an explanation explaining why
Sustainability
Sustainable Procurement Guidelines

Gaels Go Green

“Sustainable procurement... attempts to also evaluate other extrinsic elements and costs that involve environmental, social and economic impacts”
Total Cost of Ownership

- Cost of equipment
- Cost of recycling
- Cost of installation
- Maintenance and repair costs
- Cost of energy

Total Cost of Ownership
Sustainable Procurement Guidelines

The Guidelines include:

• Sustainable guidelines by commodity

• Sustainable catering

• Post-product lifecycle

• Travel and transportation

• Reuse and recycle programs
Sustainable Practices
If you want to narrow your choices down to GREEN options or RECYCLED options, select from the product flag option in acQuire.
Supplier Programs

SUSTAINABILITY REPORT

Queen's University Purchasing
247324 Office Products

Green Product Classification | Total May17 - Apr18
----------------------------|--------------------------
Dark Green (D)               | $17,283
Mid Green (M)                | $80,075
Light Green (L)              | $63,704
Not Green (N)                | $451,950
Total                        | $613,108

<table>
<thead>
<tr>
<th>Category</th>
<th>Dark Green</th>
<th>Mid Green</th>
<th>Light Green</th>
<th>Not Green</th>
<th>Total</th>
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<tbody>
<tr>
<td>Office Supplies</td>
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<td>$45,904</td>
<td>$168,853</td>
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<tr>
<td>Ink &amp; Toner</td>
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<td>$12,120</td>
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<tr>
<td>Total</td>
<td>$17,283</td>
<td>$80,076</td>
<td>$63,704</td>
<td>$451,950</td>
<td>$613,108</td>
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</tbody>
</table>

COMMENTS: Increased over last $18K DG TY vrs $6k, $80K MG vrs. $40K, LG $ 64K vrs. $28K. Users are choosing greener solutions in OP, Facilities and Paper
Grand & Toy Green Report

Green Product Classification

<table>
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<th>Classification</th>
<th>Total</th>
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<tbody>
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<td>Dark Green (D)</td>
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<td>Mid Green (M)</td>
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<td>Not Green (N)</td>
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<td><strong>Total</strong></td>
<td><strong>$305,905.71</strong></td>
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Green Classification by Product Class

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<tr>
<th>Product Class</th>
<th>Dark Green</th>
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<td>FACILITY SUPPLIES</td>
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<td>TONER INK</td>
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<td>PAPER</td>
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<tr>
<td>FURNITURE</td>
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<tr>
<td>OFFICE SUPPLIES</td>
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</tbody>
</table>

Green Classification by Product Details

- Reusables & Avoid Disposables
- Remanufactured
- Refills / Refillables
- Reduced/Non-Chemical
- Energy Efficient / Helps Conserve
- Biodegradable / Compostable
- Chlorine Free
- Plant-Based / Biobased Material
- Leadership Forestry
- Helps Avoid Waste
- Paper-Based / Recycled
- Made in Canada

$\text{-} $50.00 $100.00 $150.00 $200.00 $250.00

Thousands
Supplier Programs

Sustainability

VWR recognizes that building sustainable business practices to enhance the value of the company is in the best interest of our company, our associates, our suppliers, our customers and our community. We also understand that our customers have sustainability initiatives and VWR is committed to helping them achieve their sustainability goals.

At VWR, we are approaching sustainability to meet the three primary goals as defined by the UN World Commission on Environment and Development:

- Social Impact (People)
- Environmental Protection (Planet)
- Economic Growth (Performance)

For more information, questions, or feedback contact sustainability@vwr.com.

Learn more about VWR’s initiatives in our Sustainability Reports:
- 2017 Sustainability Report
- 2016 Sustainability Report
- 2015 Sustainability Report
- 2014 Sustainability Report
- 2013 Sustainability Report
- 2012 Sustainability Report

Celebrate Sustainability

At VWR, we recognize that helping the planet is in the best interest of our company, our associates and our community.

People

People represents VWR’s impact on our associates and on society. The objectives highlighted in this area will help VWR make a more positive social impact.

Planet

Planet represents VWR’s impact on the environment. Our objective is to help VWR promote environmental protection.

Performance

Performance represents VWR’s impact on the financial health of the Company. The objectives here will help VWR find opportunities for economic growth.
Sustainable features can be included in an RFP and form part of the qualitative evaluation

Examples include:

• Energy/power efficiency
• Little/biodegradable packaging
• Total lifecycle assessment
Recycle all your used office supplies, including:

- Pens
- Markers
- Staplers
- Paper clips
- Correction tape
- Label backings
- Binders
Thank you!

Q&A