

## CURRICULUM VITA

**Leandre R. Fabrigar**

### WORK ADDRESS

Department of Psychology  
Queen's University  
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### EDUCATION

A.A., University of Maryland, Munich Branch Campus, Munich, Federal Republic of Germany, 1986.

B.A., Psychology. Miami University, Oxford, OH, 1988.

M.A., Psychology. The Ohio State University, Columbus, OH, 1991.  
**Major Area of Concentration:** Social Psychology

Ph.D., Psychology. The Ohio State University, Columbus, OH, 1995.  
**Major Area of Concentration:** Social Psychology  
**Dissertation Topic:** The Role of the Affective and Cognitive Bases of Attitudes in Susceptibility to Affectively and Cognitively Based Persuasion  
**Primary Minor:** Quantitative Psychology  
**Secondary Minor:** Political Science

### PROFESSIONAL EXPERIENCE

1995-2001	Assistant Professor, Department of Psychology, Queen's University.
2001-2013	Associate Professor, Department of Psychology, Queen's University.
2013-Present	Professor, Department of Psychology, Queen's University.

**AWARDS AND FELLOWSHIPS**

- 1989-1990 Ohio State University Minority Graduate Fellow, The Ohio State University, Columbus, OH.
- 1990-1993 National Science Foundation Graduate Fellow, The Ohio State University, Columbus, OH.
- 1993 Graduate Student Alumni Research Award, The Ohio State University, Columbus, OH.
- 1993-1994 Ohio State University Minority Graduate Dissertation Fellow, The Ohio State University, Columbus, OH.
- 1994 Society for Personality and Social Psychology 1993 Student Publication Award.
- 1994-1995 National Institute of Mental Health Predoctoral Trainee, The Ohio State University, Columbus, OH.
- 1999 Winner of the Frank Knox Award for Teaching Excellence, Queen's University, Kingston, Ontario.
- 2002 Elected to the Society for Multivariate Experimental Psychology
- 2003 Elected to the Society for Experimental Social Psychology
- 2005 Award for Excellence in Undergraduate Teaching, Department of Psychology, Queen's University, Kingston, Ontario.
- 2007 Award for Excellence in Graduate Teaching, Department of Psychology, Queen's University, Kingston, Ontario.
- 2009 Fellow of the Society for Experimental Social Psychology
- 2012 Award for Excellence in Graduate Teaching, Department of Psychology, Queen's University, Kingston, Ontario.
- 2013 Fellow of the Midwestern Psychological Association
- 2015 Award for Excellence in Graduate Teaching, Department of Psychology, Queen's University, Kingston, Ontario.
- 2015 Fellow of the Society for Personality and Social Psychology

**AWARDS AND FELLOWSHIPS (continued)**

- 2015 Fellow of the Association for Psychological Science
- 2020 Mid-Career Award for Outstanding Scientific Contribution, Society for Personality and Social Psychology: Attitudes and Social Influence Interest Group

**EDITORIAL ACTIVITIES**

- Consulting Editor, *Personality and Social Psychology Bulletin*, 1998, 2000-2004
- Consulting Editor, *Journal of Experimental Social Psychology*, 2006-2015
- Consulting Editor, *Social and Personality Psychology Compass*, 2006-present
- Consulting Editor, *The Journal of Future Conflict*, 2019-present
- Associate Editor, *Journal of Experimental Social Psychology*, 2003-2005
- Co-Editor, *Personality and Social Psychology Bulletin*, 2013-2016

**AD HOC MANUSCRIPT REVIEWER**

- Advances in Methods and Practices in Psychological Science*
- American Journal of Media Psychology*
- American Journal of Political Science*
- American Psychologist*
- Applied Cognitive Psychology*
- Basic and Applied Social Psychology*
- Behavioral Research Methods*
- British Journal of Political Science*
- British Journal of Psychology*
- British Journal of Social Psychology*
- Canadian Journal of Behavioural Science*
- Canadian Psychology*
- Cognition and Emotion*
- Contemporary Accounting Research*
- Emotion*
- Environment and Behavior*
- European Journal of Social Psychology*
- Field Methods*
- Health Education and Behavior*
- International Journal of Educational Administration and Policy Studies*
- Journal of Applied Social Psychology*
- Journal of Consumer Psychology*
- Journal of Experimental Social Psychology*
- Journal of Official Statistics*
- Journal of Personality and Social Psychology*

**AD HOC MANUSCRIPT REVIEWER (continued)**

*Journal of Research in Personality*  
*Methods in Psychology*  
*Motivation and Emotion*  
*Multivariate Behavioral Research*  
*Organizational Research Methods*  
*Personality and Social Psychology Bulletin*  
*Personality and Social Psychology Review*  
*Perspectives on Psychological Science*  
*Political Psychology*  
*Psychological Bulletin*  
*Psychological Methods*  
*Psychological Review*  
*Psychological Science*  
*Psychometrika*  
*Public Opinion Quarterly*  
*Social Cognition*  
*Social Influence*  
*Social Psychological and Personality Science*  
*Social Science and Medicine*

**GRANT REVIEWER**

Dutch Social Science Research Council  
 National Science Foundation  
 Social Sciences and Humanities Research Council of Canada  
 Panel Member, Psychosocial Sociocultural, and Behavioural Determinants of Health, Canadian  
 Institutes of Health Research, 2004-2006  
 Panel Member, Insight Development Grant Committee, Social Sciences and Humanities  
 Research Council of Canada, 2014, 2021, 2024  
 Panel Member, META-REP Priority Programme, German Research Foundation, 2021, 2024

**MEMBERSHIPS IN PROFESSIONAL ASSOCIATIONS**

American Psychological Association  
 Association for Psychological Science  
 Midwestern Psychological Association  
 Society for Experimental Social Psychology  
 Society for Multivariate Experimental Psychology  
 Society for Personality and Social Psychology

## GRANTS

“The role of the affective and cognitive bases of attitudes in susceptibility to persuasion”. Queen’s University, Advisory Research Committee grant, CDN \$2,618 in direct costs for the period of 11/1/95 to 10/31/96. (Principal Investigator: Leandre R. Fabrigar)

“The role of the affective and cognitive bases of attitudes in persuasion”. SSHRC grant, CDN \$25,955 in direct costs for the period of 4/1/97 to 3/31/00. (Principal Investigator: Leandre R. Fabrigar)

“Examining the role of attitude bases in attitudinal processes”. SSHRC grant, CDN \$62,000 in direct costs for the period of 4/1/00 to 3/31/03. (Principal Investigator: Leandre R. Fabrigar)

“Understanding message recipient bias in the processing of public health communications”. CIHR grant, CDN \$217,441 in direct costs for the period of 10/1/03 to 9/30/06. (Principal Investigator: Leandre R. Fabrigar; Co-Investigators: Steven M. Smith and Duane T. Wegener)

“Exploring persuasion processes in group contexts”. SSHRC grant, CDN \$66,220 in direct costs for the period of 4/1/04 to 3/31/07. (Principal Investigator: Leandre R. Fabrigar)

“Investigating the differences between cross-dimension ambivalence and within-dimension ambivalence”. SSHRC grant, CDN \$64,995 in direct costs for the period of 4/1/04 to 3/31/07. (Principal Investigator: Tara K. MacDonald; Co-Investigator: Leandre R. Fabrigar)

“Compliance to health-related messages: From theory to practice”. NSHRF grant, CDN \$143,660 in direct costs for the period of 9/1/04 to 8/31/07. (Principal Investigator: Steven M. Smith, Co-Investigators: Leandre R. Fabrigar and Mark T. Fleming)

“Introspection and attitude-behaviour consistency: Exploring the role of attitude structure and inference processes.” SSHRC grant, CDN \$85,700 in direct costs for the period of 4/1/07 to 3/31/10. (Principal Investigator: Leandre R. Fabrigar)

“Development of a measure of social support for workplace-based disability management.” WSIB grant, CDN \$26,853 in direct costs for the period of 1/1/08 to 12/31/09. (Principal Investigator: Rosemary Lysaght; Co-Investigators: Leandre R. Fabrigar, Sherrey Larmour-Trode, and Margaret Friesen)

“Using the MODE model to understand the role of gambling attitudes and sensation-seeking in gambling behaviour.” OPGRC grant, CDN \$34,481 in direct costs for the period of 3/15/08 to 3/14/09. (Principal Investigator: Leandre R. Fabrigar; Co-Investigator: Roderick Lindsay)

“Understanding the origins of attitude strength-related beliefs.” SSHRC grant, CDN \$73,528 in direct costs for the period of 4/1/08 to 3/31/11. (Principal Investigator: Steven M. Smith; Co-Investigator: Leandre R. Fabrigar)

## **GRANTS (continued)**

“The role of selective exposure and subsequent information processing in health behaviours.” NSGF grant, CDN \$59,280 in direct costs for the period of 10/31/08 to 10/30/11. (Principal Investigator: Steven M. Smith, Co-Investigators: Leandre R. Fabrigar and Meghan E. Norris)

“I bet I remember: Exploring the links between memory and problem gambling.” OPGRC grant, CDN \$33,042 in direct costs for the period of 2/21/09 to 2/20/10. (Principal Investigator: Roderick Lindsay; Co-Investigator: Leandre R. Fabrigar)

“Exploring the consequences of attitude complexity.” SSHRC grant, CDN \$89,360 in direct costs for the period of 4/1/10 to 3/31/13. (Principal Investigator: Leandre R. Fabrigar)

“Does the tendency to defer to a romantic partner vary as a function of attachment anxiety and threat of rejection?” SSHRC grant, CDN \$55,380 in direct costs for the period of 4/1/10 to 3/31/13. (Principal Investigator: Tara MacDonald; Co-Investigator: Leandre R. Fabrigar)

“Exploring the origins and consequences of attitude strength-related beliefs.” SSHRC grant, CDN \$83,000 in direct costs for the period of 4/1/11 to 3/31/14. (Principal Investigator: Steven M. Smith; Co-Investigator: Leandre R. Fabrigar)

“Techniques for Creating Enduring and Consequential Gambling Attitudes.” OPGRC seed grant, CDN \$10,000 in direct costs for the period of 2/15/13 to 2/14/14. (Principal Investigator: Leandre R. Fabrigar; Co-Investigators: Steven M. Smith and Duane T. Wegener)

“Exploring the processes underlying moderators of attitude-behaviour consistency”. SSHRC grant, CDN \$185,468 in direct costs for the period of 4/1/15 to 3/31/20. (Principal Investigator: Leandre R. Fabrigar; Co-Investigator: Tara K. MacDonald; Collaborator: Duane T. Wegener)

“Hand hygiene behaviour change (HHBC) Tool: A tool for hand hygiene intervention development”. Public Health Ontario PIF grant, CDN \$61,145 in direct costs for the period of 9/1/15 to 8/31/16. (Principal Investigator: Gary Garber; Co-Investigators: Kim Corace, Leandre R. Fabrigar, Tara K. MacDonald, and Andrea Chambers; Collaborators: Heather Manson, Mary Vearncombe, Jennie Johnstone, Michael Vallis, Simon Bacon, Kim Lavoie, Tavis Campbell, Ken Allison, and Liz McCreight)

“Exploring the correlates and consequences of explicit/implicit ambivalence toward romantic partners”. SSHRC grant, CDN \$95,800 in direct costs for the period of 4/1/18 to 3/31/23. (Principal Investigator: Tara K. MacDonald; Co-Investigator: Leandre R. Fabrigar)

“The error choice technique: An indirect measure of attitudes”. SSHRC grant, CDN \$54,628 in direct costs for the period of 6/1/19 to 5/31/21. (Principal Investigator: Ronald D. Porter; Co-Investigator: Leandre R. Fabrigar; Collaborator: Duane T. Wegener)

**GRANTS (continued)**

“Changing attitudes toward violence: Development of interventions and testing their effectiveness”. SSHRC grant, CDN \$98,142 in direct costs for the period of 4/1/21 to 3/31/23. (Principal Investigator: Kevin L. Nunes; Co-Investigator: John M. Zelenski; Co-Investigator: Leandre R. Fabrigar)

“Solving the objective-subjective attitude structure measurement puzzle”. SSHRC grant, CDN \$214,585 in direct costs for the period of 4/1/22 to 3/31/27. (Principal Investigator: Leandre R. Fabrigar; Co-Investigator: Tara K. MacDonald; Collaborators: Richard E. Petty, Ya Hui Michelle See)

“Social cognition and voice pitch: Who sounds trustworthy?” SSHRC grant, CDN \$52,874 in direct costs for the period of 6/1/22 to 5/31/24. (Principal Investigator: Jillian O’Connor; Co-Investigator: Leandre R. Fabrigar)

**CITATION INDICES** (using Google Scholar)

*h*-Index: 52

Total Citations: 28,000+

Publications with 100+ Citations: 35

## PUBLICATIONS

### Books:

Fabrigar, L. R., & Wegener, D. T. (2012). *Exploratory factor analysis*. New York, NY: Oxford University Press.

### Journal Articles and Book Chapters:

MacCallum, R. C., Wegener, D. T., Uchino, B. N., & Fabrigar, L. R. (1993). The problem of equivalent models in applications of covariance structure analysis. *Psychological Bulletin*, *114*, 185-199.

Petty, R. E., Wegener, D. T., Fabrigar, L. R., Priester, J. R., & Cacioppo, J.T. (1993). Conceptual and methodological issues in the Elaboration Likelihood Model of persuasion: A reply to the Michigan State Critics. *Communication Theory*, *3*, 336-362.

Crites, S. L., Jr., Fabrigar, L. R., & Petty, R. E. (1994). Measuring the affective and cognitive properties of attitudes: Conceptual and methodological issues. *Personality and Social Psychology Bulletin*, *20*, 619-634.

Boninger, D. S., Krosnick, J. A., Berent, M. K. & Fabrigar, L. R. (1995). The causes and consequences of attitude importance. In R. Petty & J. Krosnick (Eds.), *Attitude strength: Antecedents and consequences* (pp. 159-189). Mahwah, NJ: Erlbaum.

Fabrigar, L. R., & Krosnick, J. A. (1995). Attitude importance and the false consensus effect. *Personality and Social Psychology Bulletin*, *21*, 468-479.

Fabrigar, L. R., & Krosnick, J. A. (1995). Attitude measurement and questionnaire design. In A. Manstead & M. Hewstone (Eds.), *The Blackwell encyclopedia of social psychology* (pp. 42-47). Oxford, UK: Blackwell Publishers.

Fabrigar, L. R., & Krosnick, J. A. (1995). Voting behavior. In A. Manstead & M. Hewstone (Eds.), *The Blackwell encyclopedia of social psychology* (pp.669-671). Oxford, UK: Blackwell Publishers.

Petty, R. E., Fabrigar, L. R., Wegener, D. T., & Priester, J. R. (1996). Understanding data when interactions are present or hypothesized. *Psychological Science*, *7*, 247-252.

Fabrigar, L. R., Visser, P. S., & Browne, M. W. (1997). Conceptual and methodological issues in testing the circumplex structure of data in personality and social psychology. *Personality and Social Psychology Review*, *1*, 184-203.



## **PUBLICATIONS (continued)**

- Krosnick, J. A., & Fabrigar, L. R. (1997). Designing rating scales for effective measurement in surveys. In L. Lyberg, P. Biemer, M. Collins, L. Decker, E. de Leeuw, C. Dippo, N. Schwarz, & D. Trewin (Eds.), *Survey measurement and process quality* (pp. 141-164). New York: Wiley-Interscience.
- Petty, R. E., Wegener, D. T., & Fabrigar, L. R. (1997). Attitudes and attitude change. *Annual Review of Psychology*, *48*, 609-647.
- Fabrigar, L. R., Priester, J. R., Petty, R. E., & Wegener, D. T. (1998). The impact of attitude accessibility on elaboration of persuasive messages. *Personality and Social Psychology Bulletin*, *24*, 339-352.
- Shestowsky, D., Wegener, D. T., & Fabrigar, L. R. (1998). Need for cognition and interpersonal influence: Individual differences in impact on dyadic decisions. *Journal of Personality and Social Psychology*, *74*, 1317-1328.
- Fabrigar, L. R., & Petty, R. E. (1999). The role of the affective and cognitive bases of attitudes in susceptibility to affectively and cognitively based persuasion. *Personality and Social Psychology Bulletin*, *25*, 363-381.
- Fabrigar, L. R., Smith, S. M., & Brannon, L. A. (1999). Applications of social cognition: Attitudes as cognitive structures. In F. T. Durso, R. S. Nickerson, R. W. Schvaneveldt, S. T. Dumais, D. S. Lindsay, & M. T. H. Chi (Eds.), *Handbook of applied cognition* (pp. 173-206). Chichester, UK: John Wiley & Sons.
- Fabrigar, L. R., Wegener, D. T., MacCallum, R. C., & Strahan, E. J. (1999). Evaluating the use of exploratory factor analysis in psychological research. *Psychological Methods*, *4*, 272-299.
- Petty, R. E., Fleming, M. A., & Fabrigar, L. R. (1999). The review process at *PSPB*: Correlates of inter-reviewer agreement and manuscript acceptance. *Personality and Social Psychology Bulletin*, *25*, 188-203.
- Priester, J. R., Wegener, D. T., Petty, R. E., & Fabrigar, L. R. (1999). Examining the psychological processes underlying the sleeper effect: The Elaboration Likelihood Model Explanation. *Media Psychology*, *1*, 27-48.
- Smith, S. M., & Fabrigar, L. R. (2000). Attitudes: Overview. In A. E. Kazdin (Ed.), \_\_\_\_ *Encyclopedia of Psychology* (vol. 1, pp. 303-305). New York, NY: American Psychological Association and Oxford University Press.

## **PUBLICATIONS (continued)**

- Remington, N. A., Fabrigar, L. R., & Visser, P. S. (2000). Reexamining the circumplex model of affect. *Journal of Personality and Social Psychology, 79*, 286-300.
- Wegener, D. T., & Fabrigar, L. R. (2000). Analysis and design for nonexperimental data: Addressing causal and noncausal hypotheses. In H. T. Reis & C. M. Judd (Eds.), *Handbook of research methods in social and personality psychology* (pp. 412-450). New York: Cambridge University Press.
- Strahan, E. J., White, K., Fong, G. T., Fabrigar, L. R., Zanna, M. P., & Cameron, R. (2002). Enhancing the effectiveness of tobacco package warning labels: A social psychological perspective. *Tobacco Control, 11*, 183-190.
- Petty, R. E., Fabrigar, L. R., & Wegener, D. T. (2003). Emotional factors in attitudes and persuasion. In R. J. Davidson, K. Scherer, & H. H. Goldsmith (Eds.), *Handbook of affective sciences* (pp. 752-772). London: Oxford University Press.
- Evans, C. J., Kirby, J. R., & Fabrigar, L. R. (2003). Approaches to learning, need for cognition, and strategic flexibility among university students. *British Journal of Educational Psychology, 73*, 507-528.
- Wegener, D. T., & Fabrigar, L. R. (2004). Constructing and evaluating quantitative measures for social psychological research: Conceptual challenges and methodological solutions. In C. Sansone, C. Morf, & A. Panter (Eds.), *The Sage Handbook of methods in social psychology* (pp. 145-172). Thousand Oaks, CA: Sage.
- Wegener, D. T., Petty, R. E., Dove, N. L., & Fabrigar, L. R. (2004). Multiple routes to resisting attitude change. In E. S. Knowles & J. A. Linn (Eds.), *Resistance and persuasion* (pp. 13-38). Mahwah, NJ: Erlbaum.
- Fabrigar, L. R., Krosnick, J. A., & MacDougall, B. L. (2005). Attitude measurement: Techniques for measuring the unobservable. In T. C. Brock & M. C. Green (Eds.), *Persuasion: Psychological insights and perspectives* (Second Edition) (pp. 17-40). Newbury Park, CA: Sage Publications.
- Fabrigar, L. R., MacDonald, T. K., & Wegener, D. T. (2005). The structure of attitudes. In D. Albarracín, B. T. Johnson, & M. P. Zanna (Eds.), *Handbook of attitudes and attitude change* (pp. 79-124). Mahwah, NJ: Erlbaum.
- Pardy, S. A., Fabrigar, L. R., & Visser, P. S. (2005). Multitrait-multimethod analyses. In B. S. Everitt & D. C. Howell (Eds.), *Encyclopedia of Statistics in Behavioral Science* (pp. 1343-1347). Chichester, UK: John Wiley.

**PUBLICATIONS (continued)**

- Aikman, S. N., Crites, S. L., Jr., & Fabrigar, L. R. (2006). Beyond affect and cognition: Identification of the informational bases of food attitudes. *Journal of Applied Social Psychology, 36*, 340-382.
- Fabrigar, L. R., Petty, R. E., Smith, S. M., & Crites, S. L., Jr. (2006). Understanding knowledge effects on attitude-behavior consistency: The role of relevance, complexity, and amount of knowledge. *Journal of Personality and Social Psychology, 90*, 556-577.
- Starzyk, K. B., Holden, R. R., Fabrigar, L. R., & MacDonald, T. K. (2006). The Personal Acquaintance Measure: A Tool for Appraising One's Acquaintance with Any Person. *Journal of Personality and Social Psychology, 90*, 833-847.
- Ebel-Lam, A., & Fabrigar, L. R. (2007). Questionnaires. In N. J. Salkind (Ed.), *Encyclopedia of measurement and statistics* (Vol. 3, pp. 808-812). Newbury Park, CA: Sage Publications.
- Estrada, M., & Fabrigar, L. R. (2007). Multitrait multimethod matrix and construct validity. In N. J. Salkind (Ed.), *Encyclopedia of measurement and statistics* (Vol. 2, pp. 666-669). Newbury Park, CA: Sage Publications.
- Grant, N. K., & Fabrigar, L. R. (2007). Exploratory factor analysis. In N. J. Salkind (Ed.), *Encyclopedia of measurement and statistics* (Vol. 1, pp. 332-335). Newbury Park, CA: Sage Publications.
- MacGregor, K. E., & Fabrigar, L. R. (2007). Guttman scaling. In N. J. Salkind (Ed.), *Encyclopedia of measurement and statistics* (Vol. 1, pp. 421-424). Newbury Park, CA: Sage Publications.
- Matwin, S., & Fabrigar, L. R. (2007). Attitude tests. In N. J. Salkind (Ed.), *Encyclopedia of measurement and statistics* (Vol. 1, pp. 53-56). Newbury Park, CA: Sage Publications.
- Norris, M. E., & Fabrigar, L. R. (2007). Semantic differential. In N. J. Salkind (Ed.), *Encyclopedia of measurement and statistics* (Vol. 3, pp. 878-881). Newbury Park, CA: Sage Publications.
- Norris, M. E., & Fabrigar, L. R. (2007). Semantic differential scale. In N. J. Salkind (Ed.), *Encyclopedia of measurement and statistics* (Vol. 3, pp. 881-882). Newbury Park, CA: Sage Publications.
- Paik, J. S., & Fabrigar, L. R. (2007). Thurstone scales. In N. J. Salkind (Ed.), *Encyclopedia of measurement and statistics* (Vol. 3, pp. 1002-1005). Newbury Park, CA: Sage Publications.

### **PUBLICATIONS (continued)**

- Porter, R. D., & Fabrigar, L. R. (2007). Factor analysis. In N. J. Salkind (Ed.), *Encyclopedia of measurement and statistics* (Vol. 1, pp. 341-344). Newbury Park, CA: Sage Publications.
- Smith, S. M., Fabrigar, L. R., Powell, D. M., & Estrada, M. (2007). The role of information processing capacity and goals in attitude-congruent selective exposure effects. *Personality and Social Psychology Bulletin*, *33*, 948-960.
- Wood, J. K., & Fabrigar, L. R. (2007). Likert scaling. In N. J. Salkind (Ed.), *Encyclopedia of measurement and statistics* (Vol. 2, pp. 536-540). Newbury Park, CA: Sage Publications.
- Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (2008). Attitude accessibility and message processing: The moderating role of message position. *Journal of Experimental Social Psychology*, *44*, 354-361.
- Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (2008). Attitudinal ambivalence and message-based persuasion: Motivated processing of proattitudinal information and avoidance of counterattitudinal information. *Personality and Social Psychology Bulletin*, *34*, 565-577.
- Davidson, M. A., Tripp, D. A., Fabrigar, L. R., & Davidson, P. R. (2008). Chronic pain assessment: A seven-factor model. *Pain Research Management*, *13*, 299-308.
- See, Y. H. M., Petty, R. E., & Fabrigar, L. R. (2008). Affective and cognitive meta-bases of attitudes: Unique effects on information interest and persuasion. *Journal of Personality and Social Psychology*, *94*, 938-955.
- Smith, S. M., Fabrigar, L. R., MacDougall, B. L., & Wiesensthal, N. L. (2008). The role of amount, cognitive elaboration, and structural consistency of attitude-relevant knowledge in the formation of attitude certainty. *European Journal of Social Psychology*, *38*, 280-295.
- Smith, S. M., Fabrigar, L. R., & Norris, M. E. (2008). Reflecting on six decades of selective exposure research: Progress, challenges, and opportunities. *Social and Personality Psychology Compass*, *2*, 464-493.
- Fabrigar, L. R., & Wegener, D. T. (2009). Structural equation modeling. In J. P. Stevens, *Applied multivariate statistics for the social sciences* (5<sup>th</sup> Edition, pp. 537-582). New York, NY: Routledge.
- Petty, R. E., Wegener, D. T., & Fabrigar, L. R. (2009). Attitudes (structure and change). In D. Sander & K. Scherer (Eds.), *The Oxford companion to emotion and affective sciences* (pp. 59-61). London: Oxford University Press.

**PUBLICATIONS (continued)**

- Paik, J. S., MacDougall, B. L., Fabrigar, L. R., Peach, J. M., & Jellous, K. (2009). Altering category level beliefs: The impact of level of representation at belief formation and belief disconfirmation. *Personality and Social Psychology Bulletin*, 35, 1112-1125.
- Slaunwhite, J., Smith, S. M., Fleming, M. T. & Fabrigar, L. R. (2009). Using Normative Messages to Increase Healthy Behaviours. *International Journal of Workplace Health Management*, 2, 231-244.
- Starzyk, K. B., Fabrigar, L. R., Soryal, A. S., & Fanning, J. J. (2009). A painful reminder: The role of level and salience of attitude importance in cognitive dissonance. *Personality and Social Psychology Bulletin*, 35, 126-137.
- Ebel-Lam, A. P., Fabrigar, L. R., MacDonald, T. K., & Jones, S. (2010). Balancing causes and consequences: The magnitude-matching principle in explanations for complex social events. *Basic and Applied Social Psychology*, 32, 348-359.
- Fabrigar, L. R., Porter, R. D., & Norris, M. E. (2010). Some things you should know about structural equation modeling and never thought to ask. *Journal of Consumer Psychology*, 20, 221-225.
- Fabrigar, L. R., & Wegener, D. T. (2010). Attitude structure. In R. F. Baumeister & E. J. Finkel (Eds.), *Advanced social psychology* (pp. 177-216). New York, NY: Oxford University Press.
- Fabrigar, L. R., Wegener, D. T., & MacDonald, T. K. (2010). Distinguishing between prediction and influence: Multiple processes underlying attitude-behavior consistency. In C. R. Agnew, D. E. Carlston, W. G. Graziano, & J. R. Kelly (Eds.), *Then a miracle occurs: Focusing on behavior in social psychological theory and research* (pp. 162-185). New York, NY: Oxford University Press.
- Grant, N. K., Fabrigar, L. R., & Lim, H. (2010). Exploring the efficacy of compliments as a tactic for securing compliance. *Basic and Applied Social Psychology*, 32, 226-233.
- Jones, T., Fox, G. L., Taylor, S. F., & Fabrigar, L. R. (2010). Service customer commitment and response. *Journal of Services Marketing*, 24, 16-28.
- Spina, R., Ji, L., Guo, T., Zhang, Z., Ye, L., & Fabrigar, L. (2010). Cultural differences in the representative heuristic: Expecting a correspondence in magnitude between cause and effect. *Personality and Social Psychology Bulletin*, 36, 583-597.

**PUBLICATIONS (continued)**

- Wasyliw, L., Fabrigar, L. R., Rainboth, S., Reid A., & Steen, C. (2010). Neuroticism and the architecture of the self: Exploring neuroticism as a moderator of the impact of ideal self-discrepancies on emotion. *Journal of Personality, 78*, 471-492.
- Sawicki, V., Wegener, D. T., Clark, J. K., Fabrigar, L. R., & Smith, S. M. (2011). Seeking Confirmation in Times of Doubt: Selective Exposure and the Motivational Strength of Weak Attitudes. *Social Psychological and Personality Science, 2*, 540-546.
- Kredentser, M. S., Fabrigar, L. R., Smith, S. M., & Fulton, K. (2012). Following what people think we should do versus what people actually do: Elaboration as a moderator of the impact of descriptive and injunctive norms. *Social Psychological and Personality Science, 3*, 341-347.
- Lysaght, R., Fabrigar, L. R., Larmore-Trode, S., Stewart, J., & Friesen, M. (2012). Measuring workplace social support for workers with disability. *Journal of Rehabilitation, 22*, 376-386.
- Norris, M. E., & Fabrigar, L. R. (2012). Conformity, compliance, and obedience. In D. S. Dunn (Ed.), *Oxford bibliographies on-line: Psychology*. New York, NY: Oxford University Press.
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## PRESENTATIONS

- Crites, S. L., Fabrigar, L. R., & Petty, R. E. (1991, May). *Measuring the cognitive and affective components of attitudes*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Fabrigar, L. R., & Krosnick, J. A. (1991, May). *The effect of question order and attitude importance on the false consensus effect*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
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- Fabrigar, L. R., & Krosnick, J. A. (1993, May). *The impact of personal and national judgments on political attitudes and behavior*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Fabrigar, L. R., & Krosnick, J. A. (1994, May). *The impact of attitude importance on consistency among attitudes*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
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- Miller, J. M., Fabrigar, L. R., & Krosnick, J. A. (1995, May). *Contrasting attitude importance and collective issue importance: Attitude properties and consequences*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
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- Fleming, M. A., Fabrigar, L. R., & Petty, R. E. (1996, August). *Review process: Exploring the dimensions determining manuscript acceptance*. Annual Meeting of the American Psychological Association, Toronto, ON, Canada.
- Miller, J. M., Fabrigar, L. R., & Krosnick, J. A. (1996, April). *The roles of personal importance and national importance in motivating issue public membership*. Annual Meeting of the Midwest Political Science Association, Chicago, IL.
- Wegener, D. T., Fabrigar, L. R., Priester, J. R., & Petty, R. E. (1996, May). *(Mis)uses of "focussed contrasts" to replace the 2 x 2 ANOVA: Implications for psychological theory*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Fabrigar, L. R. (1997, May). *Investigating the affective and cognitive bases of attitudes*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Carter, A. M., Fabrigar, L. R., Wegener, D. T., & Shestowsky, D. (1998, May). *Need for cognition and interpersonal influence: Individual differences in impact on collective decisions*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Remington, N. A., Fabrigar, L. R., & Visser, P. S. (1998, May). *Re-examining the circumplex model of affect*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Strahan, E. J., Fabrigar, L. R., Wegener, D. T., & MacCallum, R. C. (1998, May). *Evaluating the use of factor analysis in personality and social psychology*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Carter, A. M., Fabrigar, L. R., Wegener, D. T., & Shestowsky, D. (1999, August). *Need for cognition and interpersonal influence in group decision making*. Annual Meeting of the American Psychological Association, Boston, MA.
- Powell, D. M., Smith, S. M., & Fabrigar, L. R. (1999, August). *The contextual nature of attitude-memory effects*. Annual Meeting of the American Psychological Association, Boston, MA.
- Remington, N. A., Fabrigar, L. R., & Visser, P. S. (1999, May). *Re-examining the circumplex model of affect*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.

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- Wiesenthal, N. L., Smith, S. M., & Fabrigar, L. R. (1999, August). *The impact of attitude structure on attitude strength related beliefs*. Annual Meeting of the American Psychological Association, Boston, MA.
- Fabrigar, L. R., Smith, S. M., Petty, R. E., & Crites, S. L., Jr. (2000, February). *The role of amount, complexity, and consistency of knowledge on attitude-decision consistency*. Annual Meeting of the Society for Personality and Social Psychology, Nashville, TN.
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- Carter, A. M., Fabrigar, L. R., & Monner, L. J. (2001, February). *An investigation of the interface between the investment model of interpersonal relationships and adult attachment style*. Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Davidson-Harden, J., Fabrigar, L. R., & Bonney, J. J. (2001, February). *The role of self-perception processes in the foot-in-the-door effect*. Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
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- Smith, S. M., Fabrigar, L. R., Powell, D. M., & Estrada, M. J. (2001, February). *Mediators and moderators of attitude memory congeniality effects*. Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Carter, A.M., Fabrigar, L.R., & Monner, L.J. (2001, May). *The interface between the investment model of interpersonal relationships and adult attachment style*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.



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Aikman-Eckenrode, S. N., Crites, Jr., S. L., & Fabrigar, L. R. (2002, February). *Identification of informational bases common to a variety of food attitudes*. Annual Meeting of the Society for Personality and Social Psychology Conference, Savannah, Georgia.

Carter, A. M., Fabrigar, L. R., Monner, L. J., & Johnston, L. D. (2002, February). *An investigation of the interface between the investment model and adult attachment style in dating couples*. Annual Meeting of the Society for Personality and Social Psychology Conference, Savannah, Georgia.

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- Waslkiw, L., Fabrigar, L. R., & MacGregor, K. (2003, February). *The cognitive foundations of extraversion: The role of self-beliefs*. Annual Meeting of the Society for Personality and Social Psychology Conference, Los Angeles, California.
- Ackbar, S., MacDougall, B. L., Fabrigar, L. R., & Smith, S. M. (2004, February). *Structural and process variables as origins of attitude strength-related beliefs*. Annual Meeting of the Society of Personality and Social Psychology, Austin, Texas.
- Ebel-Lam, A. P., Fabrigar, L. R., & MacDonald, T. K. (2004, February). *An investigation of the proportionality principle: The influence of event size on individuals' attributional judgments*. Annual Meeting of the Society of Personality and Social Psychology, Austin, Texas.
- Kelly, S., Fabrigar, L. R., & MacDonald, T. K. (2004, February). *The Effect of Request Time Frame on Compliance*. Annual Meeting of the Society of Personality and Social Psychology, Austin, Texas.
- MacDougall, B. L., Okros, J., & Fabrigar, L. R. (2004, February). *Stereotype change: Just a special case of persuasion?* Annual Meeting of the Society of Personality and Social Psychology, Austin, Texas.

**PRESENTATIONS (continued)**

- Fabrigar, L. R., Davidson, M. A. M., Bonney, J. J., & Davidson-Harden, J. M. E. (2005, June). *Exploring the psychological mechanisms underlying the foot-in-the-door technique*. Annual Meeting of the Canadian Psychological Association Social Psychology Pre-Conference, Montreal, Quebec.
- Fabrigar, L. R., Walter, N. F., & Turner, C. E. (2005, June). *The impact of actual versus symbolic attitude object presentation on the affective and cognitive bases of attitudes*. 30<sup>th</sup> Interamerican Congress of Psychology, Buenos Aires, Argentina.
- Johnston, L. D., Fabrigar, L. R., & Wilson, A. (2005, January). *Adult attachment styles and responses to partner dissatisfaction in romantic relationships*. Annual Meeting of the Society of Personality and Social Psychology, New Orleans, Louisiana.
- Pardy, S., Fabrigar, L. R., & Conn, N. (2005, January). *Communal and Exchange orientations in hypothetical and actual helping situations*. Annual Meeting of the Society of Personality and Social Psychology, New Orleans, Louisiana.
- Wasylikiw, L., Fabrigar, L. R., MacGregor, K., Alexander, D., Joshi, A., & Leger, J. (2005, January). *Exploring the Cognitive Foundations of Extraversion: Content and Complexity Differences in the Self-Concept*. Annual Meeting of the Society of Personality and Social Psychology, New Orleans, Louisiana.
- Fabrigar, L. R., Petty, R. E., Smith, S. M., & Crites, S. L., Jr. (2006, January). *Understanding Knowledge Effects in Attitude-Behavior Consistency*. Annual Meeting of the Society of Personality and Social Psychology Attitudes Pre-Conference, Palm Springs, California.
- Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (2006, January). *Message discrepancy and message scrutiny: The moderating role of attitude accessibility*. Annual Meeting of the Society of Personality and Social Psychology, Palm Springs, California.
- Grant, N. K., & Fabrigar, L. R. (2006, January). *The relationship between flattery and compliance: Liking or reciprocation?* Annual Meeting of the Society of Personality and Social Psychology, Palm Springs, California.
- Paik, J. S., Fabrigar, L. R., & Petty R. E. (2006, May). *Information order matching and susceptibility to persuasion*. Annual Meeting of the Midwestern Psychological Association, Chicago, Illinois.
- See, Y. H. M., Petty, R. E., & Fabrigar, L. R. (2006, January). *Affect-cognition orientation: Measuring individual differences in meta-bases*. Annual Meeting of the Society of Personality and Social Psychology, Palm Springs, California.

**PRESENTATIONS (continued)**

- Soryal, A. S., Fabrigar, L. R., Starzyk, K. B., & Fanning J. J. (2006, January). *Attitude importance and the salience of attitude importance restricts cognitive dissonance reduction via attitude change and trivialization*. Annual Meeting of the Society of Personality and Social Psychology, Palm Springs, California.
- Starzyk, K. B., Holden, R. R., Fabrigar, L. R., & MacDonald, T. K. (2006, June). *The relationship of the Personal Acquaintance Measure, duration of acquaintance, and actual personality similarity to self-other agreement in roommates' personality judgments*. Annual Convention of the Canadian Psychological Association, Calgary, AB, Canada.
- Wasylikiw, L., Fabrigar, L. R., & Steen, C. (2006, January). *Neuroticism: Less than ideal*. Annual Meeting of the Society of Personality and Social Psychology, Palm Springs, California.
- Wood, J. K., Fabrigar, L. R., Johnston, L. D., & Wegener, D. T. (2006, May). *The effects of attitude strength on minority influence in groups*. Annual Meeting of the Midwestern Psychological Association, Chicago, Illinois.
- Grant, N. K., Fabrigar, L. R., & Lim, H. C. (2007, January). *The effects of compliments on compliance: An exploration of liking and reciprocity*. Annual Meeting of the Society of Personality and Social Psychology, Memphis, Tennessee.
- Jones, S., Ebel-Lam, A., Fabrigar, L. R., & MacDonald, T. K. (2007, January). *Investigating the use of proportionality in attributional judgments: The effects of manipulating proportionality-related beliefs*. Annual Meeting of the Society of Personality and Social Psychology, Memphis, Tennessee.
- Marques, S., MacDonald, T. K., & Fabrigar, L. R. (2007, January). *Evaluating differences between cross-dimension and within-dimension ambivalence: Assessing response latency following a priming manipulation*. Annual Meeting of the Society of Personality and Social Psychology, Memphis, Tennessee.
- Norris, M. E., Vankoughnett, A., Fabrigar, L. R., Petty, R. E., & Wegener, D. T. (2007, January). *The impact of judgmental frequency on judgmental extremity*. Annual Meeting of the Society of Personality and Social Psychology, Memphis, Tennessee.
- See, Y. H. M., Petty, R. E., & Fabrigar, L. R. (2007, January). *Meta-bases and interest in affective or cognitive information*. Annual Meeting of the Society of Personality and Social Psychology, Memphis, Tennessee.

**PRESENTATIONS (continued)**

- Smith, S. M. & Fabrigar, L. R. (2007, January). *Amount, Cognitive Elaboration, and Structural Consistency of Knowledge as Origins of Attitude Certainty*. Annual Meeting of the Society for Personality and Social Psychology Annual Meeting. Memphis, Tennessee.
- Waller, K. L., Fabrigar, L. R., & Creighton, L. A. (2007, January). *The effect of trait-anxiety on cognitive dissonance processes*. Annual Meeting of the Society of Personality and Social Psychology, Memphis, Tennessee.
- Wasylikiw, L., Fabrigar, L., Reid, A., & MacNeil, J. (2007, January). *Self-discrepancies, neuroticism, and distress*. Annual Meeting of the Society of Personality and Social Psychology, Memphis, Tennessee.
- Wood, J. K., Fabrigar, L. R., Petty, R. E., Smith, S. M., & Crites, S. L. Jr. (2007, January). *The Role of relevance, complexity, and consistency of attitude dimensions on attitude-behaviour consistency*. Annual Meeting of the Society of Personality and Social Psychology, Memphis, Tennessee.
- Fabrigar, L. R., Wegener, D. T., & MacDonald, T. K. (2008, May). *Distinguishing between prediction and influence: Multiple processes underlying attitude-behavior consistency*. Purdue Symposium on Psychological Sciences, West Lafayette, Indiana.
- Grant, N. K., Fabrigar, L. R., & Lim, H. C. (2008, February). *The effects of compliments on compliance: Liking, reciprocity, or mood?* Annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- MacGregor, K. E., Evraire, L. E., Fabrigar, L. R., & Wasylikiw, L. (2008, February). *The role of extraversion in self-enhancement strategy effectiveness*. Annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Norris, M. E., Fabrigar, L. R., Smith, S. M., & Wegener, D. T. (2008, February). *The Impact of Information Processing Goals and Capacity Restrictions on Attitude-Memory*. Annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Paik, J. S., MacDougall, B. L., Jellous, K., Fabrigar, L. R., & Peach, J. M. (2008, February). *A persuasion approach to stereotype change*. Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Porter, R. D., Fabrigar, L. R., & Vigneault, N. (2008, February). *Error Choice Revisited: Is simpler better, a comparative evaluation of the effects of social desirability on implicit and direct attitude measures*. Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

### **PRESENTATIONS (continued)**

- Wasyliw, L., Fabrigar, L. R., Rainboth, S., Reid, A., & Steen, C. (2008, February). *Neuroticism and the architecture of the self: Documenting links between neuroticism and self-discrepancies*. Annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Wood, J. K., Fabrigar, L. R., Petty, R. E., Smith, S. M., & Crites, S. L. Jr. (2008, February). *The effects of knowledge on attitude-behavior consistency: Examining the roles of complexity, relevance, and consistency*. Annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Creighton, L. A., Fabrigar, L. R., & Munhall, K. G. (2009, February). *Exploring multiple roles for vocal confidence*. Annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Fabrigar, L. R. (2009, October). *Exploring capacity and information processing goals in selective exposure effects*. Annual meeting of the Society for Experimental Social Psychology, Portland ME.
- Grant, N. K., Fabrigar, L. R., Lim, H. C. (2009, February). *Compliments and compliance: The role of adherence to a personal norm of reciprocity*. Annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Norris, M., Borcsok, S., Fabrigar, L. R., & Vipond, J. (2009, February). *Free samples and the reciprocity norm*. Annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Paik, J. S., Fabrigar, L. R., & MacDougall, B. L. (2009, February). *Level of representation matching effects in belief change*. Annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Porter, R. D., Fabrigar, L. R., Vigneault, N. A., & Rosen, N. O. (2009, February). *Error choice: An evaluation of social desirability and time constraint on an indirect measure of attitude*. Annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Sawicki, V., Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (2009, February). *Attitudinal ambivalence as a motivation for selective exposure*. Annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Smith, S. M., & Fabrigar, L. R. (2009, August). *Assessing the factor structure of attitude strength-related beliefs*. Annual meeting of the American Psychological Association, Toronto, ON.

### **PRESENTATIONS (continued)**

Smith, S. M., Wood, J. K., Fabrigar, L. R., Petty, R. E., & Crites, S. L., Jr. (2009, February). *Exploring the roles of complexity, relevance, and consistency in attitude-behaviour consistency*. Annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

Wood, J. K., Fabrigar, L. R., Hewitt, L. D., & Wegener, D. T. (2009, February). *The influence of numerical minorities and majorities in group persuasion contexts*. Annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

Davidson, M. A., Fabrigar, L. R., & Smart, K. (2010, January). *Self-affirmation and perceived efficacy in reducing unrealistic optimism*. Annual Meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Fabrigar, L. R., & Wegener, D. T. (2010, May). *An overview of key methodological issues in conducting exploratory factor analysis*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

Grant, N.K., Fabrigar, L.R., Forzley, A., & Kredentser, M. (2010, January). *Compliance-Enhancing Mechanisms of Scarcity: The Role of Elaboration*. Annual meeting of the Society of Personality and Social Psychology, Las Vegas, NV.

Norris, M. E., Fabrigar, L. R., Wegener, D. T., & Petty, R. E., (2010, January). *The influence of frequency on judgmental extremity*. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Paik, J. S., Fabrigar, L. R., Petty, R. E., & Turner, C. E. (2010, January). *Exploring the information order matching effect in persuasion*. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Porter, R.D., Fabrigar, L.R., Vigneault, N.A. and Rosen, N.O. (2010, January). *Evaluating the Error Choice attitude measure's resistance to socially desirable responding and the impact of two of its procedural features on its performance*. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Sawicki, V., Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (2010, January). *Structural attitude weakness and motivational attitude strength: The role of doubt in selective exposure*. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Sawicki, V., Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (2010, May). *When weakness is strength: The effects of doubt on information selection*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

**PRESENTATIONS (continued)**

- See, Y H. M., Petty, R. E., & Fabrigar, L. R. (2010, January). *Meta- and structural bases differentially predict selective processing*. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Whaley, E., Kay, A., Lindsay, R.C.L., Fabrigar, L.R., Mansour, J.K., Bertrand, M.I., & Kalmet, N. (2010, January). *Exploring the underlying psychological processes of gambling behaviour: Individual and contextual factors*. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Wood, J. K., Smith, S. M., Fabrigar, L. R., & Fitzsimmons, M. G. (2010, January). *The structure and origins of attitude-strength related beliefs*. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Bauer, J., Marques, S., & Fabrigar, L. (2011, January). *The role of self-discrepancies in the cognitive dissonance process*. Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Creighton, L. A., Kredentser, M. S., & Fabrigar, L. R. (2011, January). *The roles of vocal confidence in persuasion: An elaboration likelihood model perspective*. Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Grant, N. K., Fabrigar, L. R., Forzley, A. , & Kredentser, M. (2011, January). *Scarcity and compliance: The role of elaboration*. Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Kredentser, M. S., Fabrigar, L. R., Smith, S. M., & Slaunwhite, J. M. (2011, June). *Persuasiveness of descriptive and injunctive normative appeals: Do extraversion and self-monitoring play a role?* Annual meeting of the Canadian Psychological Association, Toronto, ON.
- Paik, J. S., Fabrigar, L. R., Nestor, C., & MacDougall, B. L. (2011, January). *Exploring the moderating role of level of representation when changing perceptions about individual instances*. Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- See, Y H. M., Petty, R. E., & Fabrigar, L. R. (2011, January). *Meta-bases and structural bases: Implications for motivation and ability processes in persuasion*. Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Wood, J. K., Fabrigar, L. R., Smith, S. M., & Wegener, D. T. (2011, January). *Deconstructing attitude strength: Understanding subjective beliefs related to attitudes*. Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.



**PRESENTATIONS (continued)**

- Calnan, C., M., Fabrigar, L. R., Wegener, D. T., & MacDonald, T. K. (2012, January). *The Effects of Introspection on Attitude-Behavior Consistency under Low-Deliberation*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Grant, N., Fabrigar, L. R., & Forzley, A. R. (2012, January). *When what is scarce is bad: The effects of elaboration*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Gretton, J., Beninger, R., & Fabrigar, L. R. (2012, January). *The moderating effect of schizotypy on expertise effects in persuasion*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- MacGregor, K., Evraire, L., Fabrigar, L. R., & Wasyliw, L. (2012, January). *Extraversion levels determine self-enhancement strategy effectiveness*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Nestor, C., Fabrigar, L. R., & Paik, S. (2012, January). *Exploring the effect of level of representation on stereotype change*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Norris, M. E., Fabrigar, L. R., Wegener, D. T., & Petty, R. E. (2012, January). *Real or Artifact? Shedding light on how and when repeated expression can result in polarization*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Norris, M. E., Fabrigar, L. R., Wegener, D. T., & Petty, R. E. (2012, May). *Understanding why repetition leads to extremity*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- See, Y. H. M., Petty, R. E., & Fabrigar, L. R. (2012, January). *Individual differences in social-adjustive structural bases of attitudes*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Sell, J., Fabrigar, L. R., Wasylkiw, L., & Deciano, L. (2012, January). *Neuroticism and Self-Discrepancy: Examining Structural and Subjective Aspects of the Relationship*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Sawicki, V., Clark, J. K., Wegener, D. T., Fabrigar, L. R., & Smith, S. M. (2012, January). *Feeling conflicted and seeking information: When ambivalence enhances and diminishes selective exposure to attitude-consistent information*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

**PRESENTATIONS (continued)**

- Sawicki, V., Clark, J. K., Wegener, D. T., Fabrigar, L. R., & Smith, S. M. (2012, May). *Feeling conflicted and seeking information*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Smith, S. M., Norris, M. E., Fabrigar, L. R., & Wegener, D. T. (2012, January). *Attitude-Memory Congeniality Effects: When do They Happen, and How Can They be Reversed?* Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Wood, J. K., Fabrigar, L. R., Maxwell, J. A., Hewitt, L. D., & Wegener, D. T. (2012, January). *Minority Report: Cognitive Elaboration Moderates Minority Influence in Groups*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Calnan, C. M., Refling, E. J., Fabrigar, L. R., MacDonald, T. K., Johnson, V. C., & Smith, S. M. (2013, January). *To partition or not to partition evaluative judgments: Comparing measures of structural ambivalence*. Annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Guyer, J. J., Fabrigar, L. R., & Tang, C. (2013, January). *Matching and mismatching vocal affect with message content*. Annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Silver, A., Fabrigar, L. R., See, Y. H. M., & Petty, R. E. (2013, January). *The structural/subjective distinction of ought self-discrepancies*. Annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Gretton, J. D., Wegener, D. T., & Fabrigar, L. R. (2013, May). *Knowledge complexity and attitude-behavior consistency*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Gretton, J. D., Sawicki, V., Fabrigar, L. R., Wegener, D. T., Petty, R. E., Priester, J. R., Brooksbank, L. M., & Paik, S. (2014, February). *Multiple roles for attitudes under high and low elaboration*. Annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Guyer, J. J., Fabrigar, L. R., & Tang, C. (2014, February). *Matching and mismatching vocal affect with message content*. Annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Norris, M. E., Smith, S. M., Fabrigar, L. R., & Wegener, D. T. (2014, February). *Attitude-memory biases from auditory information: Exploring the moderating role of information processing goals and capacity restriction*. Annual meeting of the Society for Personality and Social Psychology, Austin, TX.

**PRESENTATIONS (continued)**

- Sawicki, V., Wegener, D. T., Clark, J. K., Fabrigar, L. R., Smith, S. M., & Durso, G. R. O. (2014, February). *When attitude weakness motivates and diminishes selective exposure to attitude-consistent information*. Annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Gretton, J. D., Paik, J. S., Sawicki, V., Fabrigar, L. R., Wegener, D. T., Petty, R. E., & Priester, J. R. (2014, May). *Multiple roles for attitudes under low and high elaboration*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- D'Agata, M. T., Fabrigar, L. R., MacDonald, T. K., Refling, E. J., Calnan, C. M., Johnson, V. C., & Smith, S. M. (2015, February). *Exploring non-partitioned and partitioned and measures of attitudinal ambivalence*. Annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Grant, N. K., Nemirov, H., Fabrigar, L. R., Norris, M., & Krieger, L. (2015, February). *The effects of compliments on compliance: Liking, mood, or reciprocity?* Annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Gretton, J. D., Wegener, D. T., & Fabrigar, L. R. (2015, February). *Thoughtful attitude use in choice*. Annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Gretton, J. D., Wegener, D. T., & Fabrigar, L. R. (2015, May). *Evaluation and choice: Attitudes as more than shortcuts*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Guyer, J. J., Fabrigar, L. R., & Chan, P. (2015, February). *Matching and mismatching vocal affect with vocal content: Is the effect real and why might it occur?* Annual meeting of the Society for Personality and Social Psychology, Longbeach, CA.
- Guyer, J. J., Maracle, A. C., Chouchkova, A., & Fabrigar, L. R. (2015, May). *The persuasive power of vocal pitch and the role of speaker confidence*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Srigley, J., Corace, K., Hargadon, D., Yu, D., MacDonald, T., Fabrigar L., & Garber, G. (2015, June). *Applying Psychological Frameworks of Behaviour Change to Improve Healthcare Worker Hand Hygiene: A Systematic Review*. Annual meeting of Infection and Prevention Control Canada, Victoria, BC.
- Wasylikiw, L., Bayarsaikhan, A., Robichaud, M., & Fabrigar, L. (2015, May). *When neuroticism matters: The role of actual and perceived self-discrepancies*. Annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

**PRESENTATIONS (continued)**

- Corace, K. M., Smith, J. D., MacDonald, T., Fabrigar, L., Chambers, A., McFarlane, S., Valickis, D., & Garber, G. E. (2016, October). *Improving healthcare worker hand hygiene compliance: The role of behaviour change theory*. IDWeek 2016, New Orleans, LA.
- Guyer, J., Fabrigar, L., & Kan, M. (2016, February). *The multiple roles of vocal pitch in attitude change*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Kan, M., Calnan, C., Fabrigar, L., Nestor, C., & Paik J. (2016, February). *Changing category-level beliefs and attitudes: The impact of intermediate category-level representation at belief formation and change*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Krieger, L, Grant, N., Fabrigar, L., Nemirov, H., & Norris, M. (2016, February). *The mechanisms underlying the effect of compliments on compliance: Liking, mood, and reciprocity*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Guyer, J. J., & Fabrigar, L. R. (2016, May). *The influence of speech rate and intonation on attitude change*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Kan, M. P. H., & Fabrigar, L. R. (2016, May). *The influence of subjective and objective knowledge on message elaboration*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Guyer, J. J., & Fabrigar, L. R. (2017, January). *Vocal confidence and persuasion: Speech rate affects amount of processing under moderate elaboration*. Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Kan, M. P. H., Calnan, C. M., Fabrigar, L. R., Nestor, C. M., & Paik, J. S. (2017, January). *Continuum Vs. Discontinuity Perspective: An Investigation of the Effects of Group-Level Representations at Belief Formation and Persuasion on Belief Change*. Annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Nguyen, A., Fabrigar, L. R., See, Y.H.M., & Petty, R. E. (2017, January). *Redefining Attitude Importance*. Attitude pre-conference at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

### **PRESENTATIONS (continued)**

- Gretton, J. D., Wegener, D. T., & Fabrigar, L. R. (2017, April). *The Elaboration Likelihood Model: Past, present, and future*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Guyer, J. J., & Fabrigar, L. R. (2017, April). *The effects of confession specificity and issue intensity on stealing thunder*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Kan, M. P. H., Fabrigar, L. R., See, Y. H. M., & Petty, R. E. (2017, April). *Do you know as much as you think you know?* Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Corace, K. M., Smith, J. D., MacDonald, T., Fabrigar, L., Saedi, A., Quirk, J., McFarlane, S., Valickis, D., & Garber, G. E. (2017, October). *What psychological theories of behavior change can teach us about improving healthcare worker hand hygiene adherence: Do we mean what we say?* IDWeek 2017, San Diego, CA.
- Guyer, J. J., Fabrigar, L. R., & Nguyen, A. (2018, April). *The effects of confession specificity on the efficacy of stealing thunder*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Hargadon, D. P., MacDonald, T., & Fabrigar, L. (2018, April). *Developing an implicit measure of habit strength*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Guyer, J. J., Fabrigar, L. R., & Vaughan-Johnston, T., & Tang, C. (2018, March). *Source attributions mediate the effects of affective voice-content congruity on persuasion*. Annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Kan, M., Paik, J. S., Fabrigar, L. R., Calnan, C., Nestor, C., & MacDougall, B. (2018, March). *The investigation of object-level and superordinate-level belief formation and persuasion on individual targets*. Annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.
- Guyer, J. J., Fabrigar, L. R., & Vaughan-Johnston, T. (2018, July). *Vocal confidence and persuasion: How speech rate affects amount of processing as a function of recipient ability and motivation*. The 2018 Ohio State University Symposium on Social Psychology: Cognitive and Metacognitive Processes in Attitude Formation, Change, and Strength, Columbus, OH.

**PRESENTATIONS (continued)**

Hargadon, D. P., MacDonald, T., & Fabrigar, L. (2018, July). *Developing an implicit measure of habit strength*. The 2018 Ohio State University Symposium on Social Psychology: Cognitive and Metacognitive Processes in Attitude Formation, Change, and Strength. Columbus, OH

Porter, R. D., Fabrigar, L. R., Wegener, D. T., Rosen, N., & Vigneault, N. (2018, July). *Revisiting a traditional indirect measure of attitudes: The error-choice technique*. The 2018 Ohio State University Symposium on Social Psychology: Cognitive and Metacognitive Processes in Attitude Formation, Change, and Strength, Columbus, OH.

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Guyer, J. J., Fabrigar, L. R., & Vaughan-Johnston, T. (2019, February). *Vocal pitch and persuasion: Investigating the bias and cue effects of vocal confidence*. Annual meeting of the Society for Personality and Social Psychology, Portland, OR.

Kan, M., Calnan, C., Fabrigar, L., Paik, J. S., & Nestor, C. (2019, February). *Framing information to change beliefs about groups*. Annual meeting of the Society for Personality and Social Psychology, Portland, OR.

Vaughan-Johnston, T., & Fabrigar, L. (2019, February). *Psychological mechanisms of desired attitudes*. Annual meeting of the Society for Personality and Social Psychology, Portland, OR.

Fabrigar, L. R. (2019, April). *A validity-based approach to understanding the replication crisis in psychology*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

Kan, M., Fabrigar, L. R., Calnan, C., & Paik, J. S. (2019, April). *The effects of information framing on belief change about individuals*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

Vaughan-Johnston, T., Guyer, J., & Fabrigar, L. R. (2019, April). *How and why vocal affect influences cognitive-based persuasion*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

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Fabrigar, L. R. (2020, February). *Exploring the role of properties of voice in persuasion*. Annual meeting of the Society for Personality and Social Psychology: Attitudes and Social Influence Preconference, New Orleans, LA.

Nguyen, A., Guyer, J. J., & Fabrigar, L. R. (April, 2020). *Stealing thunder boundary conditions: Confession specificity and issue severity*. Annual meeting of the Midwestern Psychological Association, Chicago, IL. (Conference canceled)

**PRESENTATIONS (continued)**

Vaughan-Johnston, T. I., Guyer, J. J., Fabrigar, L. R., & Briñol, P. (April, 2020). *Vocal confidence can increase persuasion as an argument*. Annual meeting of the Midwestern Psychological Association conference, Chicago, IL. (Conference cancelled)

Guyer, J. J., Briñol, P., Vaughan-Johnston, T. I., Fabrigar, L. R., Vidal, L., Moreno, L., & Petty, R. E. (June, 2020). The metacognitive benefits of pitch on persuasion as a source, recipient, and context factor. Meeting of the European Association of Social Psychology. The Psychology of Attitudes: Social Processes of Evaluation. University of Bath, United Kingdom. (Conference cancelled).

Vaughan-Johnston, T. I., Xia, J., Fabrigar, L. R., & DeMarree, K. (June, 2020). *Antecedents of desired attitudes: The role of value-expressive motivation*. Meeting of the European Association of Social Psychology. The Psychology of Attitudes: Social Processes of Evaluation. University of Bath, United Kingdom. (Conference canceled)

Fowlie, D., & Fabrigar, L. R. (April, 2021). *A subjective measure of attitude extremity: Validation and extension*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

Vaughan-Johnston, T. I., Guyer, J. J., Fabrigar, L. R., & Shen, C. (April, 2021). *Vocal confidence can increase persuasion as an argument*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

Guyer, J. J., Briñol, P., Vaughan-Johnston, T. I., Fabrigar, L. R., Moreno, L., Vidal, L., & Petty, R. E. (January, 2022). *The metacognitive influence of pitch on attitudes as a recipient, channel and context factor*. Lisbon-Madrid Meeting for Attitudes and Persuasion, in Lisbon, Portugal.

Camposarcone, A., Vaughan-Johnston, T., MacGregor, K., & Fabrigar, L., Evraire, L., & Wasylikiw, L. (April, 2022). *Extraversion moderates the efficacy of self-esteem strategies*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

Pham, C., MacDonald, T., & Fabrigar, L. (April, 2022). *Explicit-implicit attitudinal ambivalence in romantic relationships: Antecedents and outcomes*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

Avila Patro, G., Fabrigar, L., Vaughan-Johnston, T., Ji, L., Imtiaz, F., & Shang, S. (April, 2023). *Recruitment strategies bias sampling and shape replicability*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

**PRESENTATIONS (continued)**

Camposarcone, A., Kan, M., Fabrigar, L., Calnan, C., Paik, J. S., & Nestor, C. (April, 2023). *The effect of intermediate level of representation on belief change*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

Fowlie, D., Fabrigar, L., See, Y. H. M., & Petty, R. E. (April, 2023). *Change my mind: The impact of measurement of extreme attitudes*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

Lindenberger, I., Fabrigar, L., Vaughan-Johnston, T., Petty, R. E., & See, Y. H. M. (April, 2023). *Individual differences in Osgood's semantic dimensions: Evaluation, potency, and activity*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

Shen, M., Lindenberger, I., Fabrigar, L., Wegener, D. T., Petty, R. E., Norris, M., Calnan, C., & Dymond, J. (April, 2023). *Mechanisms of judgmental extremity in repetition effects*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.



## **COLLOQUIA**

Social Psychology Program, Department of Psychology, Yale University. 1995.  
 Social Psychology Program, Department of Psychology, Princeton University. 1995.  
 Marketing Program, School of Business, University of Michigan. 1997.  
 Social Psychology Program, Department of Psychology, University of Waterloo. 1998.  
 Social Psychology Program, Department of Psychology, Ohio State University. 2001.  
 Social Psychology Program, Department of Psychology, University of Chicago. 2001.  
 Social Psychology Program, Department of Psychology, Purdue University. 2001, 2003, 2007.  
 Social Psychology Program, Department of Psychology, Saint Mary's University. 2002.  
 Social Psychology Program, Department of Psychology, University of Toronto. 2002.  
 Social Psychology Program, Department of Psychology, University of Florida. 2002.  
 Social Psychology Program, Department of Psychology, University of Texas - El Paso. 2002.  
 Social Psychology Program, Department of Psychology, York University. 2003.  
 Social Psychology Program, Department of Psychology, Syracuse University, 2010.  
 Department of Consumer Sciences and Retailing, Purdue University, 2011.

## **TEACHING**

### Undergraduate Courses

Introductory Psychology  
 Research Methods in Psychology  
 Social Psychology  
 Social Influence  
 Advanced Statistical Inference  
 Attitudes and Persuasion

### Graduate Courses

Attitudes and Attitude Change  
 Social Cognition  
 Social Influence  
 Research Methods  
 Introduction to Multivariate Analysis  
 Structural Equation Modeling

## **STUDENT SUPERVISION**

### Students Supervised and Thesis Titles (Ph.D.):

Smith, Steven M. (2000). An exploration of mediators and moderators of attitude-memory selectivity effects.

Students Supervised and Thesis Titles (Ph.D.) (Continued):

Carter, Angela M. (2001). Investigating the interface of the Investment Model of interpersonal relationships and adult attachment style.

MacIntyre, Allister T. (2001). The interrelationships among small group constructs: Towards the development of a unified model.

Duwyn, Michelle C. (2002). Social comparison processes among females with high and low body dissatisfaction. (Co-supervised with Dr. Fred Boland)

Johnston, Laura D. (2004). The relationship between attachment style and responses to dissatisfaction in romantic relationships.

DeRyck, Bettina T. (2005). Older adult's health attributions and intentions to seek help for psychological and physical health concerns.

MacDougall, Bonnie L. (2005). Stereotype change: A special case of persuasion?

Pardy, Susan A. (2005). Communal and exchange relationship orientations in hypothetical and actual helping situations.

Grant, Naomi K. (2006). The effects of compliments on compliance: Liking or reciprocity?

Mulloy, Rachel. (2006). Attachment in adulthood: How does it differ across the lifespan?

Davidson, Megan A. (2010). Impact of manipulated and perceived efficacy and self-affirmation on measures of risk, efficacy, and intention.

Paik, J. Shelly (2010). Changing beliefs about categories and individual instances: Evidence for the moderating effect of level of representation.

Porter, Ronald. (2010). Resurrecting error choice: The premature demise of an indirect measure of attitude?

Wood, Jay K. (2010). Deconstructing attitude strength: Understanding the cognitive structures and subjective beliefs related to attitudes.

Norris, Meghan E. (2011). Real or artifact? Shedding light on how and when repeated expression can result in polarization.

Guyer, Joshua. (2016). Investigating multiple roles of vocal confidence in persuasion.

Students Supervised and Thesis Titles (Ph.D.) (Continued):

Kan, Matthew (2019). The influence of level of representation of information on belief formation and change.

Suurd Ralph, Cindy (2019). Leader inconsistency, subjective ambivalence, and follower outcomes. (Co-Supervisor)

Vaughan-Johnston, Thomas (2021). Psychological mechanisms of desired attitudes.

Nguyen, Andrew (2021). Stealing thunder: The influence of specificity, elaboration, and argument quality.

Sudents Supervised and Thesis Titles (M.A./M.Sc.):

Carter, Angela M. (1998). Need for cognition and interpersonal influence: Individual differences in impact on group decisions.

Davidson-Harden, Jennifer. (2001). The effect of behavioural context on the priming of attitude bases.

Johnston, Laura. D. (2001). The moderating role of elaboration in majority-minority influence in group decision-making.

MacDougall, Bonnie L. (2001). The role of attitude bases and argument type in the inoculation effect.

Paik, J. Shelly. (2006). Exploring the role of prior attitudes in resistance to persuasion.

Wood, Jay K. (2006). The influence numerical minorities in group decision making processes.

Norris, Meghan E. (2007). The impact of information processing goals and capacity restrictions on attitude-memory.

Kredentser, Maia S. (2010). Extraversion and self-monitoring: Exploring differential responses to descriptive and injunctive normative messages within the framework of the Elaboration Likelihood Model.

Guyer, Joshua J. (2012). Matching and mismatching vocal affect with message content.

Silver, Ariel. (2014). The objective/subjective distinction of the self: Examining self-discrepancy.

Students Supervised and Thesis Titles (M.A./M.Sc.) (continued):

- Kan, Matthew. (2015). The influence of subjective and objective working knowledge on attitude strength.
- Nguyen, Andrew. (2016). Redefining attitude importance: The possible existence of associative and subjective types of importance under a global definition.
- Vaughan-Johnston, Thomas. (2016). Effects of introspection on meta and structural bases of attitudes.
- Lawrence, Katie. (2019). Explicit-implicit attitudinal ambivalence in romantic relationships: antecedents and outcomes.
- Fowlie, Devin. (2020). A subjective measure of attitude extremity: Validation and extension.
- Shen, Minqian. (2020). Possible mechanisms of order effects in attitude persuasion.
- Camposarcone, Ava. (2023). The role of perceived similarity in the efficacy of self-esteem maintenance strategies for introverts and extroverts.

Students Supervised and Thesis Titles (B.A./B.S.):

- Oman, Kristine. (1996). The susceptibility of affective and cognitive attitudes to affective and cognitive persuasive appeals that are either strong or weak.
- Ryder, Jennifer. (1996). Examining potential interplay between central route processes of persuasion and structural properties of attitudes.
- Clegg, Alison. (1997). The role of attitude functions in agenda-setting.
- Remington, Nancy A. (1997). Individual differences in cognitive and affective bases of attitude formation.
- Strahan, Erin J. (1997). The role of affect and cognition in evaluative responses to persuasive messages.
- Ward, Pamela (1997). The effects of amount and type of elaboration on structural properties of attitudes.
- Brooksbank, Lisa M. (1998). The impact of attitude accessibility on persuasion in low and high elaboration conditions.

Students Supervised and Thesis Titles (B.A./B.S.) (continued):

Morrison, Kristin L. (1998). Compliance, the foot-in-the-door effect, and changes in self-perception.

Smith, Leanne. (1998). Effects of focus on attitude-behaviour consistency.

Ip, Angel. (1999). Effects of message recipients' racial schematicity on message source effects in the political context.

Van Bruggen, Lisa. (1999). When accessible attitudes bias the processing of information in an attitude incongruent fashion.

Bonney, Jessica. (2000). The role of self-perception in foot-in-the-door compliance.

Levins, Courtney. (2001). The effect of need for cognition on group decision outcomes.

Matwin, Sonia. (2001). Confession as a persuasion technique: Effectiveness and related influence mechanisms.

Proudfoot, Katherine. (2001). Matching effects of the nature of inoculation and the nature of the strong attack.

Young, Richard. (2001). The effects of affective and cognitive introspection on affective and cognitive-based attitudes: Testing theories with a different measurement device.

Davidson, Megan. (2003). The door-in-the-face compliance technique: Perceptual contrast versus reciprocal concession processes.

Dempsey, Jennifer. (2003). Three properties of attitude objects: Social consensus, social identification, and self-identity relevance as determinants of strength-related beliefs.

Kelly, Sabrina. (2003). The effect of time frame on compliance.

Rosen, Natalie. (2003). Evaluating the psychometric properties of error-choice as an indirect attitude measure.

Walter, Nicola. (2003). Effects of target object form of presentation on the cognitive and affective bases of attitudes.

MacGregor, Karen. (2004). The role of extraversion in self-enhancement strategy effectiveness.

Moran, Michelle. (2004). The role of distinctive attitude bases and decision relevance in understanding the impact of attitude bases on attitude-decision consistency.

Students Supervised and Thesis Titles (B.A./B.S.) (continued):

- Recoskie, Kimberly. (2004). The determinants of exit, voice, loyalty, and neglect: Responses to dissatisfaction in romantic relationships.
- Turner, Charlene (2004). An examination of the psychological mechanisms underlying the information order matching persuasion effect.
- McIntyre, Julie. (2005). The role of person commitment and task commitment processes in the low-balling effect.
- McMaster, Valerie-Anne. (2005). The compliance enhancing mechanisms of scarcity: Evidence for multiple roles.
- Vaculik, Ainsley. (2005). The role of initial attitude function, type of inoculation, and type of strong attack message in persuasion inoculation effects.
- Jones, Sarah. (2006). The proportionality principle: The influence of event size on individuals' attributional judgments.
- Jellous, Kelly. (2006). Stereotype change: The role of expected variability in moderating the relationship between level of stereotype and level of persuasive information.
- Vipond, Jennifer. (2006). How do free samples work: Reciprocity or product information?
- Vankoughnett, Andrew. (2006). The effect of repeated expression on judgmental extremity: Exploring the response mapping ambiguity explanation.
- Bjerring, Kathryn. (2007). Attentiveness to reciprocity: Examining the relationship between communal orientation and reciprocity, and their effects on helping.
- Leduc-Robert, Myriam. (2007). A Link Between Introspection and Attitude-Behaviour Consistency: The Role of Attitude Complexity.
- O'Grady, Sarah. (2007). A Test of the Issue Ownership Hypothesis: Peripheral Cues, Message Construal, and Biased Elaboration as Underlying Mechanisms.
- Rainboth, Sarah. (2007). The Effect of Conscientiousness on Aversive Responses to, and Awareness of, Self Discrepancies.
- Borcsok, Stephanie. (2008). Free Samples and the Norm of Reciprocity: Mechanisms Underlying the Success of Product Sampling.
- Creighton, Laura. (2008). Exploring Multiple Roles for Vocal Confidence.

Students Supervised and Thesis Titles (B.A./B.S.) (continued):

Fulton, Kim. (2008). The Impact of Social Norms and Elaboration on Compliance.

Ling, Faye. (2008). Mechanisms for Conscientiousness: Accessibility and Sensitivity to Self Discrepancies.

Jones, Christy. (2010). Mechanisms Underlying the Door-In-The-Face Technique: Reciprocal Concessions and Perceptual Contrast as Processes Increasing Compliance.

Sell, Jody. (2010). Neuroticism and Self-Discrepancies: Examining the Structural and Subjective Aspects of the Relationship in Terms of Magnitude and Accessibility of Discrepancies.

Catherine Calnan. (2011). Effects of introspection on attitude-behaviour consistency under low deliberation.

Lizabeth Deciano. (2011). Examining the relationship between conscientiousness and self-discrepancy.

Christina Nestor. (2011). Examining the effect of representation level on belief change.

Mehk Ali. (2012). The effects of cross- and within-dimension ambivalence on selective exposure.

Jenalee Dymond.. (2012). Conscientiousness and differential sensitivity to self-discrepancies.

Victoria Johnson. (2012). Effects of between- and within-dimension attitudinal ambivalence on persuasion.

Rachele Benjamin. (2014). The effects of scarcity at high and low levels of elaboration.

Leanne Kack. (2014). The roles of neuroticism in self-discrepancies.

Harrison Nemirov. (2014). The effects of compliments on compliance: Liking, positive mood, or reciprocity?

Sarah Goodfield-Weinstein. (2015). An investigation of the mechanisms driving the low-balling effect.

Caroline Sanders. (2015). Manipulations of motivation and ability and their relationship to elaboration and attitude strength.

Students Supervised and Thesis Titles (B.A./B.S.) (continued):

- Emily Saunders. (2015). Extraversion as a moderator of the efficacy of self-enhancement strategies.
- Katrina Tripple. (2016). The mechanisms responsible for the relationship between manipulated ambivalence and attitude-behaviour inconsistency.
- Cora Utvich. (2016). Examining the validity of an indirect measure of attitude: The error choice technique.
- Rebecca Viner. (2016). An investigation of the effect of object presentation on attitude structure.
- Alexandra Ewing. (2017). Self-discrepancy: Examining subjective versus objective measures.
- Maria Ibanez. (2017). Examining the validity of the objective reciprocity measure.
- Amand Lin. (2018). Door-in-the-face effect: Investigating the contrast and reciprocity explanations.
- Shani Pupco. (2018). An examination of the psychological mechanisms responsible for the order of information matching persuasion effect.
- Megan Herrewynen. (2020). A revival of the error-choice technique.
- Jennifer McNeil. (2020). Examining self-disclosure in on-line and in-person environments.
- Erica Johnston. (2021). The impact of subjective and objective knowledge on attitude-behaviour consistency.
- Roksana Piaskoski. (2021). Exploring the effects of compliments on compliance.
- Ashley Sandrasagra. (2022). An examination of the order matching effect in attitude persuasion.
- Muhan Yang. (2022). Comparison between self-disclosure to different targets in in-person and online.
- Brianna Contento. (2023). Determining the underlying mechanisms responsible for the effectiveness of compliments as a compliance tactic.
- Andrew Wakefield. (2023). Measuring psychological constructs remotely.



### **ADMINISTRATIVE RESPONSIBILITIES (DEPARTMENT)**

Member, Ad Hoc Committee on Statistics Teaching (1995-1996)  
 Chair, Library Committee (1996-1999)  
 Member, Graduate Studies Committee (1996-2001, 2007-2008, 2019-2024)  
 Member, Ad Hoc Graduate Program Review Task Force (1998-1999)  
 Chair, Social Sciences Program (1999-2001)  
 Member, Personnel Committee (1999-2001; 2017-2018)  
 Member, Priorities and Procedures Committee (1999-2001, 2007-2008, 2019-2024)  
 Member, Merit Committee (2000-2001, 2002-2003, 2011-2012)  
 Member, Psychology Research Ethics Board (2002-2003)  
 Chair, Psychology Research Ethics Board (2009-2012; 2017-2018)  
 Member, Psychology Department Head Search Committee (2003-2004, 2014-2015, 2017-2018)  
 Member, Psychology CRC Developmental Psychology Search Committee (2003-2004)  
 Member, Undergraduate Studies Committee (2006-2007)  
 Chair, Social-Personality Psychology Program (2007-2008; 2019-2024)  
 Member, PSYC 100 Review Committee (2017)

### **ADMINISTRATIVE RESPONSIBILITIES (QUEEN'S UNIVERSITY)**

Member, School of Graduate Studies and Research Council (1997-1999)  
 Member, Queen's University Faculty Association Council of Representatives (1997-1999)  
 Member, Queen's University Academic Orientation Committee (1999-2001)  
 Member, Queen's University General Research Ethics Board (2003-2007)  
 Member, Queen's University Research Opportunities Funds: Post-Doctoral Fellow Fund  
 Competition Committee (2017-2018)  
 Vice-Chair, Queen's University General Research Ethics Board (2007-2012, 2017-2018)