



CAFTA ACCA

**CANADIAN AGRIFOOD TRADE ALLIANCE (CAFTA)
ALLIANCE CANADIENNE DU COMMERCE AGROALIMENTAIRE (ACCA)**

Canada-U.S. Agricultural Trade: Best of Frenemies?



@CAFTA_ACCA

About CAFTA

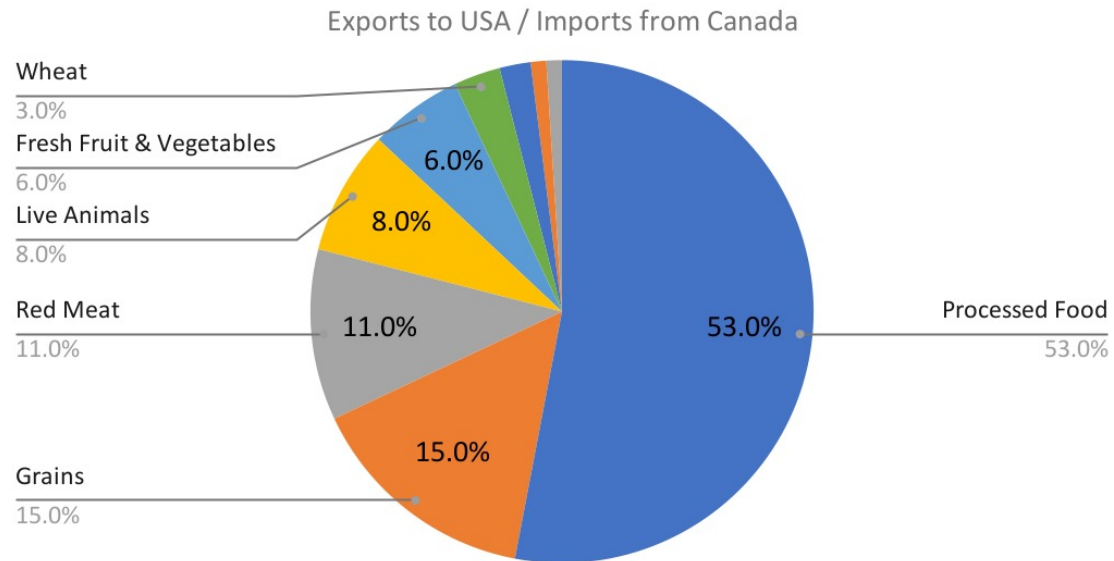
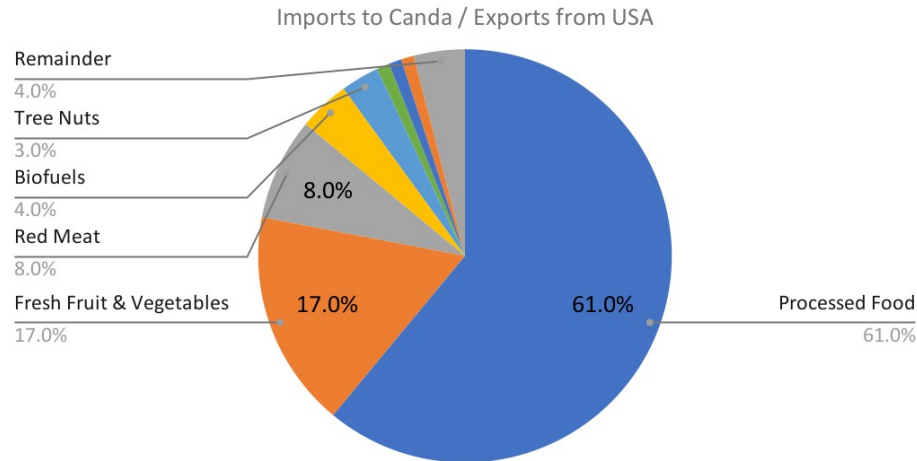


Setting the stage:

Free Trade in North America



Overview of Canada U.S. Trade in Agriculture



Where work remains (1)

- **Beef**
 - Labelling and Country of Origin regulations
- **Processed Foods**
 - Geographic Indications (GIs) on final consumer goods
 - Lack of movement on Regulatory Cooperation
- **Sugar**
 - Highly restrictive tariff rate quotas
- **Canola**
 - Lacks U.S. recognition as an “advanced biofuel”

Where work remains

- **Pork**

 - Risks associated with Buy American policies

- **Fresh Produce**


 - US Department of Agriculture grading provisions for onions and potatoes

- **Grains and Cereals**

 - CUSMA resolved an access irritant for Canadian registered wheat varieties grown in the US.

Convergent Interests

- Highly integrated agribusiness supply chains across a variety of sectors
- Sophisticated value chains and cross-border partnerships



THE UNITED STATES AND CANADA
U.S.-CANADA INTEGRATED SUPPLY CHAIN
Let's keep a good thing growing!

Bun baked in California
With flour from Saskatchewan

Beef from cattle born in Alberta
Raised in Nebraska
Processed in Colorado

Bacon from pigs born and raised in Manitoba
Processed in Iowa

Lettuce from Arizona

Ketchup from Ohio

Onions from Washington

Mushrooms from British Columbia

Tomatoes from Ontario


WE MAKE GREAT FOOD TOGETHER!


For more information: www.agr.gc.ca/agpartners
Follow the conversation on Twitter: #agpartners

Data source: U.S. Census Bureau based on the World Trade Organization definition of agriculture

■ = CAFTA
■ = United States

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 Agriculture and Agri-Food Canada | Agriculture et Agroalimentaire Canada



Convergent Interests

- **Processed Foods**
- **Meat**
- **Fresh Produce**
- **Grains and Cereals**

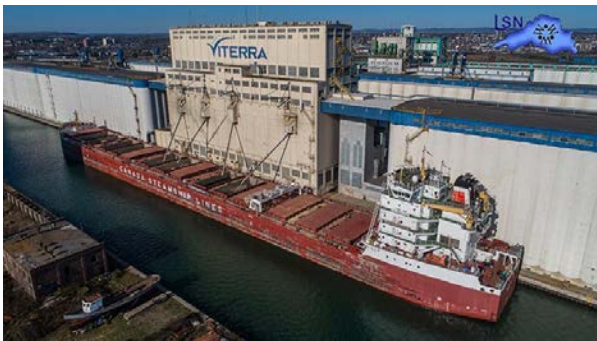
Entrenched Cross Border Partnerships

Robust Transportation Links:

- ✓ Rail
- ✓ Trucking
- ✓ Marine



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Alliance Canadienne du Commerce Agroalimentaire
Canadian Agri-Food Trade Alliance



CUSMA and the Way Forward

'America First' lingers on post-Trump

Market access remains political

Regulatory Cooperation Council for technical issues

Canada-USA a Renewed Agrifood Agenda

- **A renewed focus on science-based regulations**
- **Non-Agricultural Policy and Regulation**
- **A North American approach on global regulatory cooperation**

Greater Collaboration Between Industry and Governments

- Trade policy is multi-faceted: 4 tracks
- Stakeholder community is vast and divergent
- Governments need to be better informed



Suspension Bridge , Niagara Falls 1855 @Getty Museum, non-commercial use