

## **Effective Networking**

**Host: Josh Zettel (Career Services)**

Wondering how to get started with the all-important career skill of networking? In this workshop you will: 1) Get strategies for how to approach networking, get organized, and solidify your connections; 2) Be prepared to introduce yourself effectively and ask intelligent questions; 3) Boost your confidence when talking to new people through knowledge and practice.

### **Learning Outcomes:**

- Explore and envision yourself in diverse career paths, including academia, industry, government, private and public sectors.
- Learn about professional etiquette and how to perform optimally in interviews for various types of jobs.
- Develop strategies and apply planning tools to determine what career path to take and how to navigate it.

### **Five Key Take-aways:**

- 1) Get strategies for how to approach networking, get organized, and solidify your connections;
- 2) Be prepared to introduce yourself effectively and ask intelligent questions;
- 3) Boost your confidence when talking to new people through knowledge and practice;
- 4) How to identify, create and/or find networking opportunities
- 5) Develop an effective networking mindset

### **Other Resources:**

- Website about business cards: [http://www.quintcareers.com/networking\\_business\\_cards.html](http://www.quintcareers.com/networking_business_cards.html)
- *The Unwritten Rules of the Highly Effective Job Search* – by Orville Pierson

### **Putting it to work:**

- Continue practicing Elevator Pitch and Information Interview Questions